

SULLIVAN COUNTY INDUSTRIES

SULLIVAN

A Place for Everything Closets

512 Rock Springs Road
Kingsport, TN 37664
Phone: 423-239-4054
Fax: 423-239-8039
Year Established: 1996
Principal Officer: Larry Michels, Founder/President
Sales Contact: Jeff Michels
Purchasing Contact: Larry Michels
Sales Market: Regional
Purchasing Market: Regional
Employees: 9
Products Produced:

337215	Custom wood closets & home storage
332722	GHOSTUD™ wall anchor

Products Purchased:

Wood, coated (Melamine)
Formica
Glue
PVC Banding
Fasteners & other hardware
Stamp Metal

Web Site: www.aaa-anodizing.com
Corporate Headquarters: Local

AAA Anodizing & Metal Finishing, Inc.

687 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-3406
Fax: 423-538-3414
Year Established: 2003
Principal Officer: Alyce Williford, President
Sales Contact: Ken Williford
Purchasing Contact: Ken Williford
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:

332813	Aluminum finishing & anodizing
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Products Purchased:

Aluminum

Web Site: www.aaa-anodizing.com
Corporate Headquarters: Local

Able Printing

235 E. Charlemont Avenue
Kingsport, TN 37660
Phone: 423-246-7764
Fax: 423-246-9764
Year Established: 1976
Principal Officer: John Crawford, Vice-President
Sales Contact: Lisa Arnold
Purchasing Contact: Lisa Arnold
Sales Market: International
Purchasing Market: Regional
Employees: 8
Products Produced:

323111	Printing, commercial
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Products Purchased:

Paper
Printing ink
Chemicals

Web Site: www.ableprinters.webplus.net
Corporate Headquarters: Local

Action Athletics

889 W. Center Street
Kingsport, TN 37660
Phone: 423-246-8326
Fax: 423-247-9101
Year Established: 1972
Principal Officer: Tracy Rafalowski, President
Sales Contact: Tracy Rafalowski
Purchasing Contact: Tracy Rafalowski
Sales Market: Local
Purchasing Market: National
Employees: 9
Products Produced:

323113	Screen Printing
314999	Embroidery

Products Purchased:

T-Shirts
Caps

Web Site: www.actionathletics.net
Corporate Headquarters: Local

SULLIVAN

ADPMA

401 Century Court
Piney Flats, TN 37686
Phone: 423-391-8834
Fax: 423-391-0919
Year Established: 2001
Principal Officer: Kurt Keller, Operations Manager
Sales Contact: Kurt Keller
Purchasing Contact: Kurt Keller
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

336413 Aircraft mechanical parts & equipment

Products Purchased:

Steel

Web Site: www.adpma.com
Corporate Headquarters: College Park, GA

Air Products & Chemicals, Inc.

425 Moreland Drive
Kingsport, TN 37660
Phone: 423-246-1168
Fax: 423-247-8788
Year Established: 1934
Principal Officer: Larry Adkins, Plant Manager
Sales Contact: Corp. Office, PA
Purchasing Contact: Corp. Office, PA
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:

325120 Gasses bulk, industrial & medical

Products Purchased:

Oxygen
Nitrogen

Web Site: www.airproducts.com
Corporate Headquarters: Allentown, PA

Aeronautical Accessories

441 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5151
Fax: 423-538-8469
Year Established: 1999
Principal Officer: Steve Williams, President
Sales Contact: Jennifer Lunceford
Purchasing Contact: Martie Lawson
Sales Market: International
Purchasing Market: International
Employees: 200
Products Produced:

336413 Helicopter, interior & exterior parts

Products Purchased:

Aluminum
Paint
Plastic

Web Site: www.bellhelicopter.com
Corporate Headquarters: Fort Worth, TX

Aurora Hardwoods

340 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-4260
Fax: 423-538-4392
Year Established: 2006
Principal Officer: Bruce Fenn, Plant Manager
Sales Contact: Corp Office, Indiana
Purchasing Contact: Corp. Office, Indiana
Sales Market: International
Purchasing Market: International
Employees: 106
Products Produced:

339995 Caskets, wood

Products Purchased:

Wood

Web Site: www.auroracasket.com
Corporate Headquarters: Aurora, IN

SULLIVAN

Bachman Valve Corporation

1050 Volunteer Parkway
Bristol, TN 37620
Phone: 423-764-6521
Fax: 423-764-0445
Year Established: 1950
Principal Officer: Dean Moore, President
Sales Contact: Rebecca Fleming
Purchasing Contact: Dean Moore
Sales Market: International
Purchasing Market: National
Employees: 7
Products Produced:

332912	Pneumatic valves
333995	Fluid power cylinders & actuators

Products Purchased:

Acrylic plastic
Steel
Aluminum

Web Site: www.bachmanvalve.com
Corporate Headquarters: Local

Bell Helicopter

450 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5111
Fax: 423-538-8469
Year Established: 1977
Principal Officer: Steve Williams, Plant Manager
Sales Contact: Jennifer Lunceford
Purchasing Contact: Cindy Berndt
Sales Market: International
Purchasing Market: International
Employees: 300
Products Produced:

336413	Aircraft parts, paint, customizing overhaul
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Products Purchased:

Aircraft parts & paint

Web Site: www.bellhelicopter.com
Corporate Headquarters: Fort Worth, TX

Bellafina Chocolates

1225 N. Eastman Road, St. 105, PO Box 269
Kingsport, TN 37664
Phone: 423-292-2271
Fax: None
Year Established: 2010
Principal Officer: Brenda Barnicki, Owner
Sales Contact: Brenda Barnicki
Purchasing Contact: Brenda Barnicki
Sales Market: National
Purchasing Market: National
Employees: 1
Products Produced:

311351	Candy, chocolate
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Products Purchased:

Sugar
Cocoa butter

Web Site: www.bellafinachocolates.com
Corporate Headquarters: Local

Bristol Custom Solutions

1625 Bluff City Hwy.
Bristol, TN 37620
Phone: 423-652-2400
Fax: 423-652-2693
Year Established: 1989
Principal Officer: Brandon Cantrell, General Manager
Sales Contact: Paul Burnette
Purchasing Contact: Vicki Ford
Sales Market: International
Purchasing Market: National
Employees: 52
Products Produced:

314910	Bags, custom textile
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Products Purchased:

Fabric, duck & nylon
Vinyl

Web Site: www.bristolcustomsolutions.com
Corporate Headquarters: Bristol, TN

SULLIVAN

Bristol Metals, LLC

390 Bristol Metals Road
Bristol, TN 37620
Phone: 423-989-4700
Fax: 423-989-4742
Year Established: 1946
Principal Officer: J. Kyle Pennington, President
Sales Contact: Kris Epperson
Purchasing Contact: Barry Newberry
Sales Market: International
Purchasing Market: International
Employees: 310
Products Produced:

331210 Pipe, stainless steel, alloy & titanium

Products Purchased:

Steel, hot-rolled, stainless

Web Site: www.bristolmetals.com
Corporate Headquarters: Spartanburg, SC

Bryant Label Company, Inc.

2240 Hwy. 75
Blountville, TN 37617
Phone: 423-323-5440
Fax: 423-323-6671
Year Established: 1980
Principal Officer: James Bryant, Owner
Sales Contact: Tim Dye
Purchasing Contact: Nathan Bryant
Sales Market: National
Purchasing Market: Regional
Employees: 12
Products Produced:

323111 Printing, commercial

Products Purchased:

Ink
Adhesives & sealants

Web Site: www.bryantlabel.com
Corporate Headquarters: Local

Bristol Products

700 Shelby Street
Bristol, TN 37620
Phone: 423-968-4140
Fax: 423-968-2084
Year Established: 1966
Principal Officer: Christopher Horner, Owner
Sales Contact: Christopher Horner
Purchasing Contact: Christopher Horner
Sales Market: National
Purchasing Market: National
Employees: 20
Products Produced:

315210 Athletic team uniforms & socks

Products Purchased:

Fabric, polyester & nylon
Sewing supplies

Web Site: www.bristolproducts.com
Corporate Headquarters: Local

Coldstar, International

677 Mountain View Drive
Piney Flats, TN 37686
Phone: 423-538-5551
Fax: 423-538-3030
Year Established: 2003
Principal Officer: Cynthia Francis, President
Sales Contact: Sam Francis
Purchasing Contact: Justin Francis
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:

339999 Therapy products, hot & cold packs

Products Purchased:

Laminated film
Chemicals

Web Site: www.coldstarinternational.com
Corporate Headquarters: Local

SULLIVAN

Coronet Paper of Tennessee

108 Regional Park Drive
Kingsport, TN 37660
Phone: 423-349-4112
Fax: 423-349-6869
Year Established: 1998
Principal Officer: Murray Kossman, Owner
Sales Contact: Murray Kossman
Purchasing Contact: Murray Kossman
Sales Market: International
Purchasing Market: National
Employees: 2
Products Produced:

322230 Paper converter

Products Purchased:

Used paper rolls

Web Site: www.coronetpaper.com
Corporate Headquarters: Miami, FL

Creative Manufacturing

101 Adams Lane
Bristol, TN 37620
Phone: 423-274-0505
Fax: 423-274-0506
Year Established: 1998
Principal Officer: Bonnie Rope, Owner
Sales Contact: Bonnie Rope
Purchasing Contact: Bonnie Rope
Sales Market: International
Purchasing Market: National
Employees: 12
Products Produced:

336390 Industrial wheels

Products Purchased:

Steel & steel tubing

Web Site: None
Corporate Headquarters: Local

Corrugated Container Corp.

128 Corrugated Lane
Piney Flats, TN 37686
Phone: 423-538-8191
Fax: 423-538-8002
Year Established: 1985
Principal Officer: Dick Seymore, G.M.
Sales Contact: Sales Dept.
Purchasing Contact: Christina Walden
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:

322211 Boxes, corrugated & solid
fiber

Products Purchased:

Corrugated sheets
Adhesives & sealants

Web Site: www.cccbox.com
Corporate Headquarters: Roanoke, VA

Daramic, LLC

596 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-7111
Fax: 423-538-6689
Year Established: 1971
Principal Officer: Roger Eggleston, Site Manager
Sales Contact: Steve McDonald
Purchasing Contact: Gary Leonard
Sales Market: International
Purchasing Market: International
Employees: 128
Products Produced:

326299 Battery separators

Products Purchased:

Rubber, natural
Silica
Sulfur

Web Site: www.daramic.com
Corporate Headquarters: Charlotte, NC

SULLIVAN

DEC Technologies, Inc.

136 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-0919
Fax: 423-538-0838
Year Established: 1994
Principal Officer: Russ Carlson, Division Manager
Sales Contact: Russ Carlson
Purchasing Contact: Dennis Scalf
Sales Market: International
Purchasing Market: International
Employees: 11
Products Produced:

334511 Aerospace hardware &
accessories

Products Purchased:

Steel, stainless
Plastic

Web Site: www.heico.com
Corporate Headquarters: Hollywood, FL

Diversified Power International, LLC

414 Century Court
Piney Flats, TN 37686
Phone: 423-538-9002
Fax: 423-538-9202
Year Established: 1997
Principal Officer: Tony Trigiani, President
Sales Contact: Mark Rees
Purchasing Contact: Pat Fries
Sales Market: International
Purchasing Market: International
Employees: 40
Products Produced:

335999 Battery chargers, small

Products Purchased:

Circuit boards
Metal cabinetry
Power cords
Copper
Steel

Web Site: www.dpipower.com
Corporate Headquarters: Local

DLH Industries

2233 Weaver Pike
Bristol, TN 37620
Phone: 423-573-9660
Fax: 423-573-9663
Year Established: 2011
Principal Officer: Brian Harris, Plant Manager
Sales Contact: Corp. Canton OH
Purchasing Contact: Corp. Canton, OH
Sales Market: International
Purchasing Market: International
Employees: 45
Products Produced:

326220 Windshield washer hoses

Products Purchased:

Rubber
Plastic

Web Site: www.dlh-inc.com
Corporate Headquarters: Canton, OH

Domtar Paper Company, LLC

100 Clinchfield Street
Kingsport, TN 37660
Phone: 423-247-7111
Fax: 423-392-2719
Year Established: 2007
Principal Officer: Charlie Floyd, Plant Manager
Sales Contact: Corp. Canada
Purchasing Contact: Sidney Hammonds
Sales Market: International
Purchasing Market: International
Employees: 330
Products Produced:

322121 Uncoated free sheets

Products Purchased:

Pulp sheet
Recycled paper

Web Site: www.domtar.com
Corporate Headquarters: Montreal, Canada

SULLIVAN

Donihe Graphics, Inc.

766 Brookside Drive
Kingsport, TN 37660
Phone: 423-246-2800
Fax: 423-246-7297
Year Established: 1977
Principal Officer: James Davis, Division Manager
Sales Contact: James Davis
Purchasing Contact: Terry Stevens
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:

323111 Printing, commercial
 brochures

Products Purchased:

Paper & film
Printing ink

Web Site: www.donihe.com
Corporate Headquarters: Huntington, WV

Eastman Chemical Company

200 S. Wilcox Drive
Kingsport, TN 37662
Phone: 423-229-2000
Fax: 423-229-1008
Year Established: 1920
Principal Officer: James P. Rogers, CEO
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 6800
Products Produced:

325199 Chemicals
325220 Fibers & plastic materials

Products Purchased:

Chemicals, industrial, organic & inorganic

Web Site: www.eastman.com
Corporate Headquarters: Local

Dr. Reddy's Laboratories

201 Industrial Drive
Bristol, TN 37620
Phone: 423-652-3100
Fax: 423-652-3262
Year Established: 2010
Principal Officer: Dr. K. Anji Reddy, Chairman
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: International
Purchasing Market: International
Employees: 46
Products Produced:

325412 Antibiotics

Products Purchased:

Glass containers
Plastic bottles

Web Site: www.drreddys.com
Corporate Headquarters: Hyderabad, India

Easy Seat, Inc.

1910 Brookside Lane
Kingsport, TN 37660
Phone: 423-392-4788
Fax: 423-392-4525
Year Established: 1985
Principal Officer: Vanessa McClain, Owner
Sales Contact: Associated Sales International
Purchasing Contact: Purchasing Dept. Brenda
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

326150 Coolers, soft sided

Products Purchased:

Form products, plastic

Web Site: www.easyseat.com
Corporate Headquarters: Local

SULLIVAN

Electragraphics, Inc.

406 Shelby Street
Kingsport, TN 37660
Phone: 423-245-1199
Fax: 423-245-6478
Year Established: 1991
Principal Officer: Johnny Burton, Owner
Sales Contact: Johnny Burton
Purchasing Contact: Johnny Burton
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

323117 Printing, educational
 books, literature &
 materials

Products Purchased:

Paper
Printing ink

Web Site: None
Corporate Headquarters: Local

Electro Motor, LLC

411 Century Court
Piney Flats, TN 37686
Phone: 423-538-5303
Fax: 423-538-4198
Year Established: 2002
Principal Officer: Dennis Mancl, Plant Manager
Sales Contact: Scott Mancl
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 60
Products Produced:

335312 Electric motors

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Steel, magnetic laminations
Electronic coils & transformers
PVC
Brass

Web Site: www.electromtr.com
Corporate Headquarters: Local

English Cabinet Shop

5236 Memorial Blvd.
Kingsport, TN 37664
Phone: 423-323-3342
Fax: 423-323-1668
Year Established: 1983
Principal Officer: Charles R. English, Owner
Sales Contact: Charles R. English
Purchasing Contact: Charles R. English
Sales Market: Regional
Purchasing Market: Regional
Employees: 18
Products Produced:

337127 Cabinets, commercial,
 wood & plastic laminate

Products Purchased:

Wood
Plastic
Hardware

Web Site: None
Corporate Headquarters: Local

ESC Manufacturing: Div. Engineering Sales Corp.

243 Neal Drive
Blountville, TN 37617
Phone: 423-323-8432
Fax: 423-323-2881
Year Established: 1939
Principal Officer: Lee Galliher, President
Sales Contact: Carl L. Galliher, Jr.
Purchasing Contact: Lee Galliher
Sales Market: Regional
Purchasing Market: Regional
Employees: 7
Products Produced:

332321 Metal door frames &
 windows

321911 Wood door frames &
 windows

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Wood
Paints

Web Site: www.engsalescorp.com
Corporate Headquarters: Local

SULLIVAN

Exide Technologies

364 Exide Drive
Bristol, TN 37620
Phone: 423-968-1010
Fax: 423-793-5606
Year Established: 1994
Principal Officer: Jim York, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: International
Purchasing Market: International
Employees: 120
Products Produced:

335911 Batteries, orbital

Products Purchased:

Plastics
Lead

Web Site: www.exide.com
Corporate Headquarters: Milton, GA

Fabricraft, Inc.

21 Third Street
Bristol, TN 37620
Phone: 423-968-7747
Fax: 423-968-4866
Year Established: 1988
Principal Officer: Chuck Morrell, President
Sales Contact: Johnny Singleton
Purchasing Contact: Chuck Morrell
Sales Market: International
Purchasing Market: Regional
Employees: 25
Products Produced:

332312 Steel fabrication, structural

Products Purchased:

Steel, hot-rolled, stainless
Paint
Bolts, nuts, etc.

Web Site: None
Corporate Headquarters: Local

Fleenor Tool & Die

1828 Ryder Drive
Kingsport, TN 37664
Phone: 423-246-2157
Fax: 423-246-2159
Year Established: 1971
Principal Officer: Don Fleenor, President
Sales Contact: Don Fleenor
Purchasing Contact: Don Fleenor
Sales Market: National
Purchasing Market: National
Employees: 15
Products Produced:

331511 Molds, injection & custom tooling fixtures

Products Purchased:

Steel, hot-rolled, stainless
Aluminum die castings
Machine tools, metal cutting types

Web Site: None
Corporate Headquarters: Local

General Shale

909 Mountain View Drive
Piney Flats, TN 37686
Phone: 423-538-0951
Fax: 423-538-3373
Year Established: 2000
Principal Officer: Bryan Brian Hoilman, Plant Manager
Sales Contact: Bill Alvin
Purchasing Contact: Phil Taylor
Sales Market: National
Purchasing Market: Regional
Employees: 55
Products Produced:

327331 Concrete blocks

Products Purchased:

Cement, hydraulic

Web Site: www.generalshale.com
Corporate Headquarters: Johnson City, TN
Global: Vienna, Austria

SULLIVAN

Gibson Heat Treat, Inc.

2037 Brookside Lane
Kingsport, TN 37660
Phone: 423-246-5542
Fax: 423-246-8629
Year Established: 1988
Principal Officer: John & Gary Gibson, Owners
Sales Contact: Gary Gibson
Purchasing Contact: Gary Gibson
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:

332811 Metal, heat treating

Products Purchased:

Quenching oil

Web Site: None

Corporate Headquarters: Local

Intellectual Property Executives

122 Pickens Road
Kingsport, TN 37663
Phone: 423-440-3816
Fax: 276-466-0223
Year Established: 2011
Principal Officer: Eric Latham, CEO
Sales Contact: David Cutter
Purchasing Contact: Eric Latham
Sales Market: International
Purchasing Market: International
Employees: 25
Products Produced:

325412 Prescription drugs, OTC & branded

Products Purchased:

Pharmaceuticals

Web Site: www.ipeamerica.com

Corporate Headquarters: Local

Henard Metal Fabricators, Inc.

241 E. Carters Valley Road
Kingsport, TN 37660
Phone: 423-246-1129
Fax: 423-246-1542
Year Established: 1975
Principal Officer: Morris Henard, President/Owner
Sales Contact: Morris Henard
Purchasing Contact: Morris Henard
Sales Market: Regional
Purchasing Market: National
Employees: 25
Products Produced:

332312 Steel fabrication, structural & misc.

Products Purchased:

Steel, hot-rolled, stainless
Bolts, nuts, etc.

Web Site: www.henard.com

Corporate Headquarters: Local

Johnson Hilliard, Inc.

1100 E. Industry Drive
Kingsport, TN 37660
Phone: 423-247-4176
Fax: 423-247-4179
Year Established: 1938
Principal Officer: R. O. Ripley, President
Sales Contact: Ben Ripley
Purchasing Contact: Ben Ripley
Sales Market: Regional
Purchasing Market: National
Employees: 49
Products Produced:

332322 Metal fabricators

Products Purchased:

Cooper
Steel
Aluminum

Web Site: www.johnsonhilliard.com

Corporate Headquarters: Local

SULLIVAN

Kinkead, Inc.

2120 Weaver Pike
Bristol, TN 37620
Phone: 423-968-1832
Fax: 423-968-9029
Year Established: 1961
Principal Officer: David Kinkead, President
Sales Contact: Chris Kinkead
Purchasing Contact: David Kinkead
Sales Market: Regional
Purchasing Market: Regional
Employees: 12
Products Produced:

332312 Steel fabrication, structural

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Paints
Bolts , nuts etc.

Web Site: None
Corporate Headquarters: Local

Kintronic Laboratories

144 Pleasant Grove Road
Bluff City, TN 37618
Phone: 423-878-3141
Fax: 423-878-4224
Year Established: 1949
Principal Officer: Tom King, President
Sales Contact: Larry Arnold
Purchasing Contact: Angela Rogers
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:

334220 Radio communication
equipment

Products Purchased:

Electronic capacitors
Coaxial cable & connectors
Meters

Web Site: www.kintronic.com
Corporate Headquarters: Local

Kysor Panel Systems

521 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-0900
Fax: 423-538-0909
Year Established: 1996
Principal Officer: Rick Newberry, Plant Manager
Sales Contact: Corp. Texas
Purchasing Contact: Corp. Texas
Sales Market: International
Purchasing Market: International
Employees: 175
Products Produced:

333415 Walk-in coolers

Products Purchased:

Sheet metal
Foam
Refrigerant

Web Site: www.kysorpanel.com
Corporate Headquarters: Fort Worth, TX

L.C. King Manufacturing Company, Inc.

24th Seventh Street
Bristol, TN 37620
Phone: 423-764-5188
Fax: 423-764-6809
Year Established: 1913
Principal Officer: Jack King, President
Sales Contact: Jack King
Purchasing Contact: Jack King
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:

315220 Men's work clothing
315240 Women's work clothing

Products Purchased:

Fabric
Sewing supplies
Sewing equipment

Web Site: www.pointerbrand.com
Corporate Headquarters: Local

SULLIVAN

Leclerc Foods TN, LLC

10444 Wallace Alley Street
Kingsport, TN 37663
Phone: 423-212-2240
Fax: 423-212-0470
Year Established: 2008
Principal Officer: Richard Gibian, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: International
Purchasing Market: International
Employees: 60
Products Produced:

311340	Granola bars
311821	Cookies & crackers

Products Purchased:

Baking ingredients

Web Site: www.leclercfoods.com
Corporate Headquarters: Quebec, Canada

Lyon Roofing, Inc.

485 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5169
Fax: 423-538-3825
Year Established: 2003
Principal Officer: Bert Lyon, Owner
Sales Contact: Sales Dept.
Purchasing Contact: Harold Stanley
Sales Market: Regional
Purchasing Market: Regional
Employees: 42
Products Produced:

332322	Metal roofing
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Products Purchased:

Galvanized metal

Web Site: www.wesellmetalroofing.com
Corporate Headquarters: Local

Lester Company

100 Adams Lane
Bristol, TN 37620
Phone: 423-764-1233
Fax: 423-764-1412
Year Established: 1996
Principal Officer: Jim Lester, President
Sales Contact: Jim Lester
Purchasing Contact: Jim Lester
Sales Market: Regional
Purchasing Market: Regional
Employees: 8
Products Produced:

332710	Machine shop
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Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Brass
Plastic

Web Site: None
Corporate Headquarters: Local

Master Model Craft, Inc.

431 Industrial Drive
Bristol, TN 37620
Phone: 423-764-1441
Fax: 423-764-1471
Year Established: 1969
Principal Officer: Jay Richardson, Plant Manager
Sales Contact: Jay Richardson
Purchasing Contact: Dana Sexton
Sales Market: National
Purchasing Market: National
Employees: 21
Products Produced:

332710	Machine shop
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Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Cooper
Electric components
Pneumatic controls

Web Site: www.mmci.com
Corporate Headquarters: Local

SULLIVAN

Master Tool & Die, Inc.

117 Regional Park Drive
Kingsport, TN 37660
Phone: 423-349-4949
Fax: 423-349-6716
Year Established: 1988
Principal Officer: Wayne Renfro, Owner
Sales Contact: Rocky Renfro
Purchasing Contact: Rocky Renfro
Sales Market: International
Purchasing Market: Regional
Employees: 15
Products Produced:

332710 Machine shop

Products Purchased:

Plastic

Web Site: www.mastertandd.com
Corporate Headquarters: Local

Modern Forge of Tennessee

501 Rock Lane Road
Piney Flats, TN 37686
Phone: 423-538-8185
Fax: 423-538-8110
Year Established: 1977
Principal Officer: Mark Schwartz, General Manager
Sales Contact: Corp. IL
Purchasing Contact: Teresa Fleenor
Sales Market: International
Purchasing Market: National
Employees: 220
Products Produced:

332112 Iron & steel forgings

Products Purchased:

Steel bars

Web Site: www.modernforge.com
Corporate Headquarters: Chicago, IL

Modern Designs

1229 Volunteer Parkway
Bristol, TN 37620
Phone: 423-652-0835
Fax: 423-652-0837
Year Established: 1981
Principal Officer: Kurt Kummer, Owner
Sales Contact: Kurt Kummer
Purchasing Contact: Kurt Kummer
Sales Market: National
Purchasing Market: National
Employees: 5
Products Produced:

323113 Screen printing

Products Purchased:

T-Shirts
Aprons
Bags

Web Site: www.moderndesigns.net
Corporate Headquarters: Local

Narcote, LLC

800 Mountain View Drive
Piney Flats, TN 37686
Phone: 423-538-1300
Fax: 423-538-1313
Year Established: 1997
Principal Officer: Gary Green, President
Sales Contact: Gary Green
Purchasing Contact: Heather Margotta
Sales Market: National
Purchasing Market: International
Employees: 21
Products Produced:

313320 Fabric, laminated

Products Purchased:

Cloth
Adhesives

Web Site: www.narcote.com
Corporate Headquarters: Local

SULLIVAN

Peerless Woodworking Corporation

3005 Hwy. 11E
Bluff City, TN 37618
Phone: 423-538-7167
Fax: 423-538-0477
Year Established: 1940
Principal Officer: Donald M. Jacobson, President
Sales Contact: Greg Farkas
Purchasing Contact: Chuck Menke
Sales Market: National
Purchasing Market: National
Employees: 38
Products Produced:

337127	Institutional cabinetry
337212	Architectural woodwork

Products Purchased:

Wood products, reconstituted
Plastic laminate
Lumber
Plywood & wood veneer

Web Site: www.peerlesswoodworking.com
Corporate Headquarters: Local

Pierce Metals, Inc.

1224 Fifth Street
Bristol, TN 37620
Phone: 423-764-4910
Fax: 423-764-7341
Year Established: 1998
Principal Officer: Gary Pierce, Owner
Sales Contact: Sales Dept.
Purchasing Contact: Gary Pierce
Sales Market: Regional
Purchasing Market: National
Employees: 21
Products Produced:

332322	Ducts
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Products Purchased:

Steel
Aluminum

Web Site: None
Corporate Headquarters: Local

Performance Machining, Inc.

404 Century Court
Piney Flats, TN 37686
Phone: 423-538-7600
Fax: 423-538-6186
Year Established: 2006
Principal Officer: Carl Dickenson, Jr., President
Sales Contact: Dawn Dickenson
Purchasing Contact: Dawn Dickenson
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

332710	Machine shop
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Products Purchased:

Steel sheeting
Rubber
Plastic

Web Site: www.pmwaterjet.com
Corporate Headquarters: Local

Polymer Industrial Products

688 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5105
Fax: 423-538-3262
Year Established: 1965
Principal Officer: James O. Ireland, President
Sales Contact: Keith Carter
Purchasing Contact: Wayne Cox
Sales Market: International
Purchasing Market: National
Employees: 48
Products Produced:

326211	Tire bladders
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Products Purchased:

Rubber, synthetic
Nylon resin

Web Site: www.pipcousa.com
Corporate Headquarters: Indiana, PA

SULLIVAN

Portola Packaging of TN

408 Tilthammer Drive
Kingsport, TN 37660
Phone: 423-246-3732
Fax: 423-246-4430
Year Established: 1976
Principal Officer: William Lennox, G.M.
Sales Contact: 865-458-8860, Bowen Sales
Purchasing Contact: Rachelle Beaubien
Sales Market: International
Purchasing Market: International
Employees: 105
Products Produced:

326199 Plastic bottle closures

Products Purchased:

Polyethylene, low density

Web Site: www.portpack.com
Corporate Headquarters: Naperville, IL

Quickway Printing

624 Boone Street
Kingsport, TN 37660
Phone: 423-247-5134
Fax: 423-246-1275
Year Established: 1967
Principal Officer: Shawn Asbury, Owner
Sales Contact: Shawn Asbury
Purchasing Contact: Shawn Asbury
Sales Market: National
Purchasing Market: Local
Employees: 5
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.quickwayprinting.com
Corporate Headquarters: Local

Pulp

1706 W. State Street
Bristol, TN 37620
Phone: 423-764-5751
Fax: 866-511-5453
Year Established: 1972
Principal Officer: Steve Blankenbeckler, President
Sales Contact: Tim Miller
Purchasing Contact: Steve Blankenbeckler
Sales Market: Regional
Purchasing Market: Regional
Employees: 20
Products Produced:

323111 Printing, commercial
brochures & magazines

Products Purchased:

Paper
Printing ink

Web Site: www.getpulp.com
Corporate Headquarters: Local

Ratliff Manufacturing Company

1416 Shelby Street
Bristol, TN 37620
Phone: 423-764-2271
Fax: None
Year Established: 1952
Principal Officer: Ken & Mike Ratliff, Owners
Sales Contact: Ken Ratliff
Purchasing Contact: Ken Ratliff
Sales Market: National
Purchasing Market: National
Employees: 1
Products Produced:

311340 Candy cane baskets,
peppermint & spearmint

Products Purchased:

Sugar
Flavoring
Food coloring

Web Site: www.ratliffcandy.com
Corporate Headquarters: Local

SULLIVAN

Ready Mix USA

1543 S, Wilcox Drive
Kingsport, TN 37660
Phone: 423-246-7701
Fax: 423-246-4841
Year Established: 1972
Principal Officer: Brian Vance, Plant Manager
Sales Contact: Jimmy Hill
Purchasing Contact: Brian Vance
Sales Market: Local
Purchasing Market: Local
Employees: 14
Products Produced:

327320 Concrete, ready-mix

Products Purchased:

Sand, gravel & stone
Cement

Web Site: www.readymixusa.com
Corporate Headquarters: Birmingham, AL

Robinette Company (The)

621 Mountain View Road
Piney Flats, TN 37686
Phone: 423-968-7800
Fax: 423-538-1522
Year Established: 1999
Principal Officer: Joseph Robinette, President
Sales Contact: H.D. Satterwhite
Purchasing Contact: H.D. Satterwhite
Sales Market: International
Purchasing Market: International
Employees: 116
Products Produced:

322220 Packaging, paper

Products Purchased:

Paper, coated & laminated

Web Site: www.therobinetteco.com
Corporate Headquarters: Bristol, TN

RMRH Enterprises, DBA East Tennessee Distillery

220 Piney Flats Road
Piney Flats, TN 37686
Phone: 423-391-0383
Fax: None
Year Established: 2011
Principal Officer: Neil Roberson, President
Sales Contact: Bryon Reece
Purchasing Contact: Gary Melvin
Sales Market: National
Purchasing Market: Local
Employees: 3
Products Produced:

312140 White whiskey

Products Purchased:

Grains
Corn sugar

Web Site: None
Corporate Headquarters: Local

Robinette Company (The)-Corporate Headquarters

250 Blackley Road
Bristol, TN 37620
Phone: 423-968-7800
Fax: 423-968-7982
Year Established: 1987
Principal Officer: Joseph Robinette, President
Sales Contact: H.D. Satterwhite
Purchasing Contact: H.D. Satterwhite
Sales Market: International
Purchasing Market: International
Employees: 325
Products Produced:

326111 Packaging, plastic flexible zipper

Products Purchased:

Plastic

Web Site: www.therobinetteco.com
Corporate Headquarters: Local

SULLIVAN

Ross Prestressed Concrete, Inc.

1870 Hwy. 11W
Bristol, TN 37620
Phone: 423-323-1777
Fax: 423-323-9461
Year Established: 1976
Principal Officer: Claude Simpson, President/Owner
Sales Contact: Rick Merrit
Purchasing Contact: David Miller
Sales Market: Regional
Purchasing Market: Regional
Employees: 35
Products Produced:

327390 Beams, precast concrete

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Cement, hydraulic
Sand & gravel
Limestone, crushed & broken

Web Site: www.rossprestress.com
Corporate Headquarters: Local

Royal Mouldings

328 Industrial Drive
Bristol, TN 37620
Phone: 423-989-5755
Fax: 423-989-5761
Year Established: 2001
Principal Officer: Mark Leszczynski, Plant Manager
Sales Contact: 276-783-8196
Purchasing Contact: Bill Odom
Sales Market: International
Purchasing Market: International
Employees: 100
Products Produced:

326199 Molding, vinyl for doors & windows
Decking, inside & outside

Products Purchased:

Plastic materials & resins

Web Site: www.royalmouldings.com
Corporate Headquarters: Ontario, Canada

Rubber Technology, Inc.

700 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-6907
Fax: 423-538-7175
Year Established: 1989
Principal Officer: A.E. Anderson, President
Sales Contact: Steve Koches, Corp. PA
Purchasing Contact: Rick Hughes
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:

326299 Roll recovery rubber urethane molding

Products Purchased:

Rubber
Urethane
Chemicals

Web Site: None
Corporate Headquarters: Greensburg, PA

Seaman Corporation; Industrial Fabric Div.

225 N. Industrial Drive
Bristol, TN 37620
Phone: 423-989-5200
Fax: 423-989-8215
Year Established: 1976
Principal Officer: David Hensley, Plant Manager
Sales Contact: 1-330-262-1111 Corp. Office
Purchasing Contact: Bridget Wright
Sales Market: International
Purchasing Market: National
Employees: 142
Products Produced:

313320 Fabrics, coated, not rubberized

Products Purchased:

Polymers

Web Site: www.seamancorp.com
Corporate Headquarters: Wooster, OH

SULLIVAN

Simerly Concrete Products, Inc.

308 Glenwood Road
Bristol, TN 37620
Phone: 423-764-3128
Fax: 423-764-1759
Year Established: 1967
Principal Officer: Dean Simerly, Owner
Sales Contact: Susan Harris
Purchasing Contact: Susan Harris
Sales Market: Regional
Purchasing Market: Local
Employees: 9
Products Produced:

327390 Concrete burial vaults
Septic tanks

Products Purchased:

Cement

Web Site: None
Corporate Headquarters: Local

Southern Investment Casting Company

214 Birch Street
Blountville, TN 37617
Phone: 423-323-5090
Fax: 423-323-2728
Year Established: 1989
Principal Officer: Katherine Boling, G.M.
Sales Contact: Katherine Boling
Purchasing Contact: Katherine Boling
Sales Market: National
Purchasing Market: National
Employees: 8
Products Produced:

331529 Metal castings

Products Purchased:

Silica, fused
Steel, cold-rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

Southern Bloomer Manufacturing Company

1215 5th Street
Bristol, TN 37620
Phone: 423-878-6660
Fax: 423-878-8761
Year Established: 1978
Principal Officer: Winifred Sonner, Owner
Sales Contact: Winifred Sonner
Purchasing Contact: Winifred Sonner
Sales Market: International
Purchasing Market: National
Employees: 3
Products Produced:

325612 Gun cleaning patches

Products Purchased:

Fabric, cotton knit

Web Site: www.southernbloomer.com
Corporate Headquarters: Local

Strong-Robinette Machine Corporation

252 Blackley Road
Bristol, TN 37620
Phone: 423-968-1425
Fax: 423-968-1744
Year Established: 1985
Principal Officer: J. Alan Robinette, President
Sales Contact: Steven Robinette
Purchasing Contact: John M. Robinette, Jr.
Sales Market: International
Purchasing Market: National
Employees: 9
Products Produced:

333249 Bag making machinery

Products Purchased:

Steel
Electronic components
Motors
Relays & controls

Web Site: www.strong-robinette.com
Corporate Headquarters: Local

SULLIVAN

Sturdy-Lite, Div. Roadmaster Enterprises, LLC

1900 Industrial Blvd.
Bristol, TN 37620
Phone: 423-968-7021
Fax: 423-968-3820
Year Established: 1979
Principal Officer: Phil Bays, Owner
Sales Contact: Sales@sturdy-lite.com
Purchasing Contact: G. W. Mullins
Sales Market: International
Purchasing Market: International
Employees: 34
Products Produced:

336390 Truck & trailer accessories

Products Purchased:

Aluminum extruded products
Lumber products

Web Site: www.sturdy-lite.com
Corporate Headquarters: Local

Summers-Taylor Materials Company

905 E. Main Street
Kingsport, TN 37660
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: John Loven, V.P. Concrete Sales
Sales Contact: John Loven
Purchasing Contact: John Loven
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:

327320 Concrete, ready-mix

Products Purchased:

Sand & gravel
Limestone, crushed & broken
Cement, hydraulic

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Summers-Taylor Materials Company

10351 Airport Parkway
Blountville, TN 37617
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: John Loven, V.P. Concrete Sales
Sales Contact: John Loven
Purchasing Contact: John Loven
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:

327320 Concrete, ready-mix

Products Purchased:

Sand & gravel
Limestone, crushed & broken
Cement, hydraulic

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Summers-Taylor Materials Company

10250 Airport Parkway
Blountville, TN 37617
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: Grant Summers,
Sales Contact: Grant Summers
Purchasing Contact: Grant Summers
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:

324121 Asphalt paving mixture & blocks

Products Purchased:

Asphalt liquid

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

SULLIVAN

Superior Unlimited

1225 Volunteer Parkway
Bristol, TN 37620
Phone: 423-652-2538
Fax: 423-652-2857
Year Established: 1989
Principal Officer: James Teed, President
Sales Contact: Marlene Corby
Purchasing Contact: Dan Casaday
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

336360 Industrial seating

Products Purchased:

Fabrics
Steel, cold-rolled, sheet, strip & bars
Plywood
Plastic foam products
Sewing supplies

Web Site: www.superiorunlimited.com
Corporate Headquarters: Local

Transit Mix Concrete

1111 E. Industrial Drive
Kingsport, TN 37660
Phone: 423-247-1247
Fax: None
Year Established: 2003
Principal Officer: Chris Lewis, Site Manager
Sales Contact: Eric Burchfield
Purchasing Contact: Mark Storey
Sales Market: Local
Purchasing Market: National
Employees: 6
Products Produced:

327320 Concrete, ready-mix

Products Purchased:

Sand, gravel, & stone
Cement, hydraulic

Web Site: www.tmix.com
Corporate Headquarters: Johnson City, TN

Tennessee Investment Casting, Inc.

1552 Hwy. 126
Bristol, TN 37620
Phone: 423-968-4252
Fax: 423-968-7449
Year Established: 1969
Principal Officer: Dwayne Cooke, President
Sales Contact: Jack Hurst
Purchasing Contact: Gina Newman
Sales Market: National
Purchasing Market: National
Employees: 25
Products Produced:

331512 Castings, ferrous &
nonferrous

Products Purchased:

Steel, stainless
Nickel base alloys
Iron
Aluminum

Web Site: www.ticcoinc.com
Corporate Headquarters: Local

Triad Packaging Design & Display

100 Industrial Drive
Bristol, TN 37620
Phone: 423-764-5195
Fax: 423-764-4274
Year Established: 1984
Principal Officer: Lee Shillito, Jr., President/CEO
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: Regional
Purchasing Market: National
Employees: 50
Products Produced:

322211 Packaging products,
corrugated

Products Purchased:

Paper & paperboard

Web Site: www.triadpkg.com
Corporate Headquarters: Local

SULLIVAN

Tri-City Extrusion, Inc.

1610 Arkansas Avenue
Bristol, TN 37620
Phone: 423-764-8931
Fax: 423-764-8340
Year Established: 1987
Principal Officer: Jim Owens, Plant Manager
Sales Contact: Wendy Rumley/Terry Mullins
Purchasing Contact: Angie Hatfield
Sales Market: Regional
Purchasing Market: Regional
Employees: 130
Products Produced:

331313 Aluminum extruded
products

Products Purchased:

Aluminum ingots

Web Site: www.tricityextrusion.com
Corporate Headquarters: Local

Variety Printing, Inc.

112 E. Market Street
Kingsport, TN 37660
Phone: 423-246-8371
Fax: 423-246-8371
Year Established: 1972
Principal Officer: Cathy Lounds, Owner
Sales Contact: Cathy Lounds
Purchasing Contact: Cathy Lounds
Sales Market: Regional
Purchasing Market: Regional
Employees: 3
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: None
Corporate Headquarters: Local

Universal Machine & Tool, Inc.

1913 Brookside Lane
Kingsport, TN 37660
Phone: 423-378-5116
Fax: 423-378-5107
Year Established: 1992
Principal Officer: Darrell Gillespie, President
Sales Contact: Darrell Gillespie
Purchasing Contact: Darrell Gillespie
Sales Market: Regional
Purchasing Market: Regional
Employees: 15
Products Produced:

332710 Machine shop

Products Purchased:

Steel, tool & stainless

Web Site: www.universalmachine.com
Corporate Headquarters: Local

Victaulic

85 Vance Tank Road
Bristol, TN 37620
Phone: 423-652-1576
Fax: 423-652-7338
Year Established: 1997
Principal Officer: Bryan Looney, Branch Manager
Sales Contact: Brian Dotson
Purchasing Contact: Priscilla Looney
Sales Market: International
Purchasing Market: National
Employees: 20
Products Produced:

332996 Pipe fittings

Products Purchased:

Metal pipe

Web Site: www.victaulic.com
Corporate Headquarters: Easton, PA

SULLIVAN

Viking Machinery Company, Inc.

218 Scott Street
Kingsport, TN 37664
Phone: 423-288-4332
Fax: 423-288-2785
Year Established: 1978
Principal Officer: Dawn G. Gibson, Co-Owner
Sales Contact: Dawn G. Gibson
Purchasing Contact: Dawn G. Gibson
Sales Market: International
Purchasing Market: Local
Employees: 5
Products Produced:

333911	Pumping system assembly for waste water, mining & dust control
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Products Purchased:

Pumping system components

Web Site: None

Corporate Headquarters: Local

White Performance & Machine Company

3353 E. Stone Drive
Kingsport, TN 37660
Phone: 423-288-3881
Fax: 423-288-5892
Year Established: 1979
Principal Officer: Fred White, Owner
Sales Contact: Fred White
Purchasing Contact: Fred White
Sales Market: Regional
Purchasing Market: National
Employees: 9
Products Produced:

333618	Engines, marine
336310	Engines, automotive

Products Purchased:

Steel, hot-rolled, stainless
Aluminum, sheet, plate & foil
Bolts, nuts, etc.

Web Site: www.whiteperformance.com

Corporate Headquarters: Local

Web-Don

216 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-1199
Fax: 423-538-1188
Year Established: 1997
Principal Officer: Chuck Ramey, Branch Manager
Sales Contact: Chuck Ramey
Purchasing Contact: Corp. Charlotte, NC
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:

337110	Counter tops
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Products Purchased:

Quartz
Adhesives
Particle board
Counter tops

Web Site: www.web-don.com

Corporate Headquarters: Charlotte, NC

Wilson's Economy Tool & Machine, Inc.

644 7th Street
Bristol, TN 37620
Phone: 423-764-2050
Fax: None
Year Established: 1980
Principal Officer: Kelvin Wilson, Owner
Sales Contact: Kelvin Wilson
Purchasing Contact: Kelvin Wilson
Sales Market: Local
Purchasing Market: Local
Employees: 2
Products Produced:

332710	Machine shop
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Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Brass

Web Site: None

Corporate Headquarters: Local

