

WASHINGTON COUNTY
TENNESSEE
INDUSTRIES

WASHINGTON, TN

Aerojet Ordnance Tennessee

1367 Old State Route 34
Jonesborough, TN 37659
Phone: 423-753-1200
Fax: 423-753-8645
Year Established: 1976
Principal Officer: Kelvin S. Smalley, Gen. Mgr.
Sales Contact: Wendell Christian
Purchasing Contact: Kevin Smalley
Sales Market: International
Purchasing Market: National
Employees: 81
Products Produced:

331410 Specialty metal products

Products Purchased:

Metals, refractory
Tooling & inserts

Web Site: www.aerojet.com
Corporate Headquarters: Sacramento, CA

Alemite Corporation

167 Roweland Drive
Johnson City, TN 37601
Phone: 423-928-8203
Fax: 423-928-7640
Year Established: 1984
Principal Officer: Ken Edmonds, Plant Manager
Sales Contact: 866-425-3648
Purchasing Contact: Holly Fletcher
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:

333911 Grease guns

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Seals
Hardware, Misc.

Web Site: www.alemite.com
Corporate Headquarters: Fort Mill, SC

Allied Metals Company

201 Prince Street
Johnson City, TN 37601
Phone: 423-434-5540
Fax: 423-926-3555
Year Established: 1959
Principal Officer: Phillip Rowan, President
Sales Contact: Bruce Hall
Purchasing Contact: Billy Gregg
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:

332322 Sheet metal custom fabrication

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Aluminum, sheet, plate & foil

Web Site: www.alliedmetalsco.com
Corporate Headquarters: Local

Alo Tennessee, Inc.

101 Alo Blvd.
Telford, TN 37690
Phone: 423-788-7100
Fax: 423-788-7101
Year Established: 2009
Principal Officer: Judson Wicker, Operations Manager
Sales Contact: 800-361-7563
Purchasing Contact: Jeff DaHill
Sales Market: International
Purchasing Market: International
Employees: 145
Products Produced:

333111 Loaders, front end

Products Purchased:

Steel
Hydraulic cylinders & hoses
Powder coat paint

Web Site: www.alo.se
Corporate Headquarters: Sweden

WASHINGTON, TN

American Screen Design

3007 Industrial Drive
Johnson City, TN 37604
Phone: 423-928-2716
Fax: 423-928-2717
Year Established: 1987
Principal Officer: Brian Horton, Plant Manager
Sales Contact: Terry Dellinger/Floyd Harris
Purchasing Contact: Charlotte Cornett
Sales Market: National
Purchasing Market: National
Employees: 10
Products Produced:

323113	Screen printing, textile
314999	Embroidery

Products Purchased:

T-shirts, sweatshirts, caps, etc.
Printing ink
Thread, embroidery
Plastic film & sheets

Web Site: www.hortonsportsplus.com
Corporate Headquarters: Local

American Water Heater Company, A.O. Smith

1100 E. Fairview Avenue
Johnson City, TN 37601
Phone: 423-283-8000
Fax: 423-434-1633
Year Established: 1966
Principal Officer: Andy Dempsky, Director of Operations
Sales Contact: 800-999-9515
Purchasing Contact: Steve McBrayer
Sales Market: International
Purchasing Market: International
Employees: 1150
Products Produced:

335228	Water heaters, gas & electric
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Products Purchased:

Steel, coil, hot
Steel, stainless
Controls
Powder paint

Web Site: www.americanwaterheater.com
Corporate Headquarters: Milwaukee, WI

Angor/Intools.com

2217 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-434-9696
Fax: 423-434-9797
Year Established: 1981
Principal Officer: Andrew Dreger, President
Sales Contact: Trey Bailey
Purchasing Contact: Donna Bailey
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:

333922	Conveyors
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Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Chain
Fasteners

Web Site: www.angor-intools.com
Corporate Headquarters: Canada

Armor Powder Coating

206 Lafe Cox Drive
Johnson City, TN 37604
Phone: 423-434-0222
Fax: 423-257-3617
Year Established: 1988
Principal Officer: Jeff Bowman, President
Sales Contact: Jeff Bowman
Purchasing Contact: Jeff Bowman
Sales Market: Regional
Purchasing Market: Local
Employees: 12
Products Produced:

332812	Powder coat painting
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Products Purchased:

Powder paint

Web Site: www.armorpowdercoating.com
Corporate Headquarters: Chuckey, TN

WASHINGTON, TN

Automated Building Systems

309 Lafe Cox Drive
Johnson City, TN 37604
Phone: 423-926-2158
Fax: 423-926-4891
Year Established: 1969
Principal Officer: Bobby Ellison, Plant Manager
Sales Contact: Mike Laws
Purchasing Contact: Tom Vanthournout
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:

321214 Trusses, floor & roof

Products Purchased:

Hardwood, veneer & plywood
Connector plates, steel
Screws
Crowns & closures

Web Site: None
Corporate Headquarters: Local

B.L. Hodge Company

158 McMackin Drive
Limestone, TN 37681
Phone: 423-257-3523
Fax: 423-257-3523
Year Established: 1983
Principal Officer: Mary Hodge, President/Owner
Sales Contact: Dan Hodge
Purchasing Contact: Dan Hodge
Sales Market: Regional
Purchasing Market: Regional
Employees: 6
Products Produced:

332312 Metal, fabricated structural

Products Purchased:

Steel

Web Site: None
Corporate Headquarters: Local

Baird Machine Company, Inc.

401 Broadway
Johnson City, TN 37601
Phone: 423-928-8972
Fax: 423-434-2355
Year Established: 1987
Principal Officer: Tom Baird, President
Sales Contact: Ron Baird
Purchasing Contact: Tom Baird
Sales Market: Local
Purchasing Market: Regional
Employees: 6
Products Produced:

332710 Machine shop

Products Purchased:

Steel
Plastic materials & resins
Bolts, nuts, etc.
Rivets & washers

Web Site: None
Corporate Headquarters: Local

BedInABox, LLC

119 E. King Street
Johnson City, TN 37601
Phone: 423-631-0742
Email: shari@bedinabox.com
Year Established: 2006
Principal Officer: Bill Bradley, Owner
Sales Contact: Matt Burgess
Purchasing Contact: Shari Southerland
Sales Market: International
Purchasing Market: Regional
Employees: 18
Products Produced:

337910 Memory foam mattress

Products Purchased:

Foam

Web Site: www.bedinabox.com
Corporate Headquarters: Local

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Bolton Block Company

1711 East Main Street
Johnson City, TN 37601
Phone: 423-928-1101
Fax: 423-928-1103
Year Established: 1951
Principal Officer: Richardson Sells, President
Sales Contact: Chip Bolton
Purchasing Contact: Scotty Maupin
Sales Market: Regional
Purchasing Market: Regional
Employees: 11
Products Produced:

327331 Cinder blocks & lentets

Products Purchased:

Cinders

Web Site: www.boltonblock.com
Corporate Headquarters: Local

Bolton Concrete Products Company, Inc.

1724 East Main Street
Johnson City, TN 37601
Phone: 423-926-5175
Fax: 423-926-5177
Year Established: 1953
Principal Officer: Gordon Bolton, President
Sales Contact: Craig Carter
Purchasing Contact: Benny Hughes
Sales Market: Regional
Purchasing Market: National
Employees: 25
Products Produced:

327390 Burial vaults
Septic tanks, precast

Products Purchased:

Cement, hydraulic
Sand, gravel & stone
Plastic lining
Adhesives & sealants
Steel, cold-rolled, sheet, strip & bars

Web Site: www.boltonconcrete.com
Corporate Headquarters: Local

Bradley Machine & Welding

118 Water Street
Johnson City, TN 37601
Phone: 423-926-5042
Fax: 423-926-5042
Year Established: 1976
Principal Officer: Bill Bradley, President
Sales Contact: Katrina Painter
Purchasing Contact: Katrina Painter
Sales Market: International
Purchasing Market: Regional
Employees: 4
Products Produced:

332710 Machine shop

Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Laminated plastic, plate & sheet
Brass

Web Site: None
Corporate Headquarters: Local

Branham Corporation (Mersco Div.)

606 Wesinpar Road
Johnson City, TN 37604
Phone: 423-282-2342
Fax: 423-282-8197
Year Established: 1973
Principal Officer: Wayne Sprague, Manager
Sales Contact: Larry Ingram
Purchasing Contact: Larry Ingram
Sales Market: International
Purchasing Market: International
Employees: 25
Products Produced:

339991 Gaskets
336220 Hoses

Products Purchased:

Steel, stainless
Rubber
Plastic

Web Site: www.branhamcorp.com
Corporate Headquarters: Louisville, KY

WASHINGTON, TN

CACO, Inc.

119 Perma R Road
Johnson City, TN 37604
Phone: 423-926-2810
Fax: 423-926-0622
Year Established: 1995
Principal Officer: Gene Skaggs, Controller
Sales Contact: Gene Skaggs
Purchasing Contact: Gene Skaggs
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:

337920 Blinds & shades,
window

Products Purchased:

Wood
Plastic
Aluminum

Web Site: www.cacoinc.com
Corporate Headquarters: Local

Cantech Industries, Inc.

2222 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-928-8331
Fax: 423-928-0311
Year Established: 1984
Principal Officer: Mark Patton, Plant Manager
Sales Contact: Ron Jacobs
Purchasing Contact: Deanna Mann
Sales Market: International
Purchasing Market: Regional
Employees: 69
Products Produced:

322220 Tape, pressure sensitive

Products Purchased:

Plastic film & sheets, unsupported
Adhesives & sealants
Polypropylene pellets
Resins
Chemicals

Web Site: www.cttgroup.com/cantech/en/home
Corporate Headquarters: Montreal, Canada

Capteevation

809 S. Roan Street, #6
Johnson City, TN 37601
Phone: 423-854-0008
Fax: 423-854-9525
Year Established: 1997
Principal Officer: Joy Humphrey, Owner
Sales Contact: Joy Humphrey
Purchasing Contact: Joy Humphrey
Sales Market: Tennessee
Purchasing Market: National
Employees: 4
Products Produced:

323113 Screen printing,
promotional products

Products Purchased:

Apparel
Promotional items

Web Site: www.capteevation.com
Corporate Headquarters: Local

Classic Printing

229 W. Market Street
Johnson City, TN 37604
Phone: 423-928-9000
Fax: 423-928-3999
Year Established: 1993
Principal Officer: Joe K. Reid, President
Sales Contact: Joe Reid
Purchasing Contact: Kathy Simounet
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing Ink

Web Site: www.standardprintingtn.com
Corporate Headquarters: Local

WASHINGTON, TN

Crown Laboratories

349 Lafe Cox Drive
Johnson City, TN 37601
Phone: 423-926-4413
Fax: 423-926-0165
Year Established: 2000
Principal Officer: Dr. Don Kilday, CEO
Sales Contact: Beth Hall
Purchasing Contact: Eddie Booth
Sales Market: International
Purchasing Market: International
Employees: 56
Products Produced:

32541 Suncream & topical
steroids

Products Purchased:

Bottles
Cartons
Chemicals
Tubes

Web Site: www.crownlaboratories.com
Corporate Headquarters: Local

D&S Dental, LLC

3111 Hanover Road
Johnson City, TN 37604
Phone: 423-928-1299
Fax: 423-928-1266
Year Established: 2006
Principal Officer: Dale Stoops, V.P. Opers.
Sales Contact: Dale Stoops
Purchasing Contact: Cathy Davis
Sales Market: International
Purchasing Market: National
Employees: 63
Products Produced:

339114 Endodontics dental file

Products Purchased:

Handles
Metal blanks
Shipping supplies
Rubber stops
Plastic band

Web site: www.ds dental.net
Corporate Headquarters: Local

Decanter Machine, Inc.

3622 Bristol Highway
Johnson City, TN 37601
Phone: 423-282-8671
Fax: 423-282-9330
Year Established: 1979
Principal Officer: Wally Schultz, President
Sales Contact: Allan Correll
Purchasing Contact: Penny Townsend
Sales Market: International
Purchasing Market: International
Employees: 80
Products Produced:

333999 Centrifuges

Products Purchased:

Electric motors
Gear boxes
Steel, cold-rolled, sheet, strip & bars
Metal products, fabricated

Web Site: www.decantermachine.com
Corporate Headquarters: Salt Lake City, Utah
Global: Denmark

Dentsply Tulsa Dental Specialties

608 Rolling Hills Drive
Johnson City, TN 37604
Phone: 423-282-1453
Fax: 423-282-1995
Year Established: 1996
Principal Officer: Todd Gunter, Dir. of Operations
Sales Contact: 800-669-0822
Purchasing Contact: Diane Shannon
Sales Market: International
Purchasing Market: International
Employees: 202
Products Produced:

339114 Endodontic dental
instruments

Products Purchased:

Steel, stainless
Titanium wire
Plastic

Web Site: www.dentsply.com
Corporate Headquarters: Div. Tulsa, OK
Global: York, PA

WASHINGTON, TN

Ear Technology

106 E. Watauga Avenue, PO Box 1017
Johnson City, TN 37605
Phone: 423-928-9060
Fax: 423-928-1424
Year Established: 2006
Principal Officer: Dr. Daniel Schumaier, Owner
Sales Contact: Hilda McCullers
Purchasing Contact: Katy Pindzola
Sales Market: International
Purchasing Market: International
Employees: 20
Products Produced:

335410 Hearing aids

Products Purchased:

Plastic
Electrical components
Batteries
Packaging materials

Web Site: www.eartech.com
Corporate Headquarters: Local

Ellis Computerized Machining, LLC

2247 E. Fairview Avenue
Johnson City, TN 37601
Phone: 423-928-0115
Fax: 423-928-7539
Year Established: 1987
Principal Officer: Chris Thomas & Bart Walker, Owners
Sales Contact: Chris Thomas/Bart Walker
Purchasing Contact: Tony Hensley
Sales Market: Regional
Purchasing Market: National
Employees: 16
Products Produced:

332710 Machine shop, CNC, machining

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

Essyx Exhibits and Displays

1305 Spruce Street
Johnson City, TN 37601
Phone: 423-929-1855
Fax: 423-232-2034
Year Established: 1986
Principal Officer: Kim Guinn, Owner
Sales Contact: Josh Devoti
Purchasing Contact: Josh Devoti
Sales Market: Local
Purchasing Market: Local
Employees: 23
Products Produced:

339950 Trade show exhibits, marketing & displays signs

Products Purchased:

Cardboard
Printing ink
Lumber
Plastic

Web Site: www.essyx.net
Corporate Headquarters: Local

Excel Polymers

260 Old State Route 34
Jonesborough, TN 37659
Phone: 423-753-2196
Fax: 423-753-3379
Year Established: 1986
Principal Officer: Larry Lowe, Plant Manager
Sales Contact: Larry Lowe
Purchasing Contact: Ruth Gann
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:

325212 Rubber compounds

Products Purchased:

Rubber, natural & synthetic
Petroleum products

Web Site: www.excel-polymers.com
Corporate Headquarters: Solon, Ohio
Global: Sweden

WASHINGTON, TN

Faith Enterprises

2505 Plymouth Road
Johnson City, TN 37601
Phone: 423-929-3177
Fax: 423-929-3164
Year Established: 1989
Principal Officer: Erik & David Johnson, Owners
Sales Contact: Erik Johnson
Purchasing Contact: J.D. Whitson
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

333242 Wafer transfer
machinery

Products Purchased:

Plastic film & sheet, unsupported
Relays & industrial controls
Hardware, misc.

Web Site: www.faith-enterprises.com
Corporate Headquarters: Local

Fastsigns

2708 N. Roan Street
Johnson City, TN 37601
Phone: 423-282-4229
Fax: 423-282-9336
Year Established: 1995
Principal Officer: Mike Torda, Owner
Sales Contact: Joe Armstrong
Purchasing Contact: Joe Armstrong
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:

339950 Signs, indoor & outdoor

Products Purchased:

Aluminum, sheet, plate & foil
Wood products
Magnetics
Vinyl banners

Web Site: www.fastsigns.com
Corporate Headquarters: Local

Fastec Industrial, Div. of Wesco Distributors

2219 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-434-2744
Fax: 423-975-2544
Year Established: 1991
Principal Officer: Rose Eaton, Branch Manager
Sales Contact: Rose Eaton
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 14
Products Produced:

332722 Bolts, nuts, rivets &
washers

Products Purchased:

Steel, cold-rolled, sheet, strip & bars

Web Site: www.fastecindustrial.com
Corporate Headquarters: Pittsburg, PA

FedEx Office

2116 N. Roan Street, Ste. 1A
Johnson City, TN 37601
Phone: 423-283-9503
Fax: 423-283-9603
Year Established: 2004
Principal Officer: Eric Parker, Center Manager
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:

323120 Computer typesetting
314999 Banners, flags, etc.

Products Purchased:

Paper
Plastic

Web Site: www.fedex.com/us/office
Corporate Headquarters: Dallas, TX

WASHINGTON, TN

Fiber Innovation Technology (FIT)

398 Innovation Drive
Johnson City, TN 37604
Phone: 423-232-0072
Fax: 423-232-1308
Year Established: 1997
Principal Officer: Bob Slack, Vice-President
Manufacturing
Sales Contact: Mike Hodge
Purchasing Contact: Kimberly Lawson
Sales Market: International
Purchasing Market: International
Employees: 75
Products Produced:

325220 Fibers, synthetic

Products Purchased:

Plastic materials & resins

Web Site: www.fitfibers.com
Corporate Headquarters: China

Goessling USA, Inc.

3308 Wayfield Drive
Johnson City, TN 37601
Phone: 423-915-0469
Fax: 423-915-0839
Year Established: 1990
Principal Officer: Dirk Rybak, Business Manager
Sales Contact: Dirk Rybak
Purchasing Contact: Dirk Rybak
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:

333922 Conveyors & conveying
equipment

Products Purchased:

Motors & generators
Drive shafts
Conveyors belts

Web Site: www.goesslingusa.com
Corporate Headquarters: Schermbeck, Germany

Grafik Touch

1017 Quality Circle
Johnson City, TN 37615
Phone: 423-283-4140
Fax: 423-283-4335
Year Established: 1980
Principal Officer: Grant H. Rockley, Owner
Sales Contact: Kim Dulaney 423-384-3889
Purchasing Contact: Grant Rockley
Sales Market: Regional
Purchasing Market: National
Employees: 6
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.grafiktouch.com
Corporate Headquarters: Local

Hampton Textile Printing, Inc.

2230 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-928-7247
Fax: 423-928-5663
Year Established: 1975
Principal Officer: Tammy Ross, Director of
Operations
Sales Contact: Tammy Ross
Purchasing Contact: Tammy Ross
Sales Market: International
Purchasing Market: International
Employees: 50
Products Produced:

313310 Printing on fabric

Products Purchased:

Fabric
Paper
Chemicals
Dyes

Web Site: www.hamptonprints.com
Corporate Headquarters: Local

WASHINGTON, TN

Harman Ice & Cold Storage Co., Inc.

724 W. Walnut Street
Johnson City, TN 37604
Phone: 423-926-9164
Fax: 423-926-9165
Year Established: 1916
Principal Officer: Harry Harman, President/Owner
Sales Contact: Harry Harman
Purchasing Contact: Harry Harman
Sales Market: International
Purchasing Market: Local
Employees: 7
Products Produced:

312113 Ice, manufactured &
cold storage

Products Purchased:

Ice making machines
Packaging materials

Web Site: www.harmanice.com
Corporate Headquarters: Local

Heraeus Electro-Nite

2735 E. Oakland Avenue
Johnson City, TN 37602
Phone: 423-282-3770
Fax: 423-282-9074
Year Established: 1985
Principal Officer: Paul Tipton, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: International
Employees: 70
Products Produced:

334516 Steel analysis
equipment

Products Purchased:

Steel
Aluminum
Copper
Controls

Web Site: www.heraeus-electro-nite.com
Corporate Headquarters: Langhorne, PA
Global: Hanau, Germany

Hodges Machine Shop

838 Austin Springs Road
Johnson City, TN 37601
Phone: 423-282-6931
Fax: None
Year Established: 1976
Principal Officer: Buena Shipley, Owner
Sales Contact: Don Shealy
Purchasing Contact: Don Shealy
Sales Market: Local
Purchasing Market: Regional
Employees: 3
Products Produced:

332710 Machine shop & welding

Products Purchased:

Steel , hot-rolled, stainless
Angles
Pipe
Welding rods

Web Site: None
Corporate Headquarters: Local

Hometech Industries Group

2507 Plymouth Road
Johnson City, TN 37601
Phone: 423-926-1470
Fax: 423-926-6438
Year Established: 1984
Principal Officer: Ben & Pete Paduch, Owners
Sales Contact: Shane McCrackin
Purchasing Contact: Robin Grindstaff
Sales Market: International
Purchasing Market: National
Employees: 30
Products Produced:

332999 Whirlpool tubs
332311 Carport covers
Portable buildings

Products Purchased:

Steel pipe & tubes
Sheet metal
Faucets

Web Site: www.weatherguardtn.com
www.watertechtn.com
Corporate Headquarters: Local

WASHINGTON, TN

Industrial Electronics Services, Inc./IES

213 Suncrest Street
Gray, TN 37615
Phone: 423-477-0118
Fax: 423-477-8700
Year Established: 1989
Principal Officer: Larry Mullins, CEO
Sales Contact: LauraT@iesgray.com
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 100
Products Produced:

334418 Printed circuit boards

Products Purchased:

Electronic parts

Web Site: www.iesgray.com
Corporate Headquarters: Local

Innovate Medical LLC

2210 Buffalo Road
Johnson City, TN 37604
Phone: 423-461-3558
Fax: 423-461-3554
Year Established: 2001
Principal Officer: Susan Johnston, CEO
Sales Contact: Steve Johnston
Purchasing Contact: Leiann Kinder
Sales Market: National
Purchasing Market: International
Employees: 10
Products Produced:

325212 Elastomer products
Tourniquets, latex free

Products Purchased:

Rubber

Web Site: www.innovatemed.com
Corporate Headquarters: Local

Interstate Graphics

3208 Hanover Road
Johnson City, TN 37602
Phone: 423-282-1511
Fax: 423-282-0452
Year Established: 1973
Principal Officer: J. R. Moore, Vice-President
Sales Contact: www.igi4color.com/sales
Purchasing Contact: Andy Kraus ext.21
Sales Market: National
Purchasing Market: International
Employees: 45
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink
Printing trades machinery
Film

Web Site: www.igi4color.com
Corporate Headquarters: Local

JD Squared, Inc.

2244 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-979-0309
Fax: 423-979-2426
Year Established: 1982
Principal Officer: Bob & Kim Hughes, Owners
Sales Contact: Sales@jd2.com
Purchasing Contact: Kim Hughes
Sales Market: International
Purchasing Market: National
Employees: 5
Products Produced:

333517 Tube bending machines

Products Purchased:

Steel
Controls
Plastic

Web Site: www.jd2.com
Corporate Headquarters: Local

WASHINGTON, TN

Johnson City Bedding Company

250 West Market Street
Johnson City, TN 37604
Phone: 423-434-1020
Fax: 423-434-1026
Year Established: 1934
Principal Officer: Robert K. Parker, President
Sales Contact: Mark Campbell
Purchasing Contact: Keith Patton
Sales Market: Regional
Purchasing Market: National
Employees: 40
Products Produced:

337910 Mattresses & box
springs

Products Purchased:

Fabric
Innersprings units
Polyurethane foam

Web Site: www.restonicJC.com
Corporate Headquarters: Local

Katz Americas

2205 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-328-1627
Fax: 423-434-2210
Year Established: 1991
Principal Officer: Mike Elbers, COO
Sales Contact: Tammy Corska
Purchasing Contact: Mike Elbers
Sales Market: International
Purchasing Market: International
Employees: 50
Products Produced:

322299 Die-cut beverage
coasters

Products Purchased:

Pulp board
Printing ink, soy based

Web Site: www.katzamericas.com
Corporate Headquarters: Johnson City, TN
Global: Germany

Johnson City Chemical Company, Inc.

402 Steel Street
Johnson City, TN 37601
Phone: 423-926-2167
Fax: 423-434-0604
Year Established: 1974
Principal Officer: W. B. Spratlin, President
Sales Contact: Tim Potter
Purchasing Contact: Todd Stone
Sales Market: Local
Purchasing Market: National
Employees: 47
Products Produced:

325314 Fertilizers, mixing only

Products Purchased:

Urea
Muriate potash

Web Site: None
Corporate Headquarters: Local

Kennametal, Inc.

128 Roweland Drive
Johnson City, TN 37601
Phone: 423-928-7251
Fax: 423-434-1254
Year Established: 1966
Principal Officer: Mike Szumlas, Plant Manager
Sales Contact: Corp. Latrobe, PA
Purchasing Contact: Corp. Latrobe, PA
Sales Market: International
Purchasing Market: National
Employees: 250
Products Produced:

333517 Carbide cutting tools

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Bearings, ball & roller

Web Site: www.kennametal.com
Corporate Headquarters: Latrobe, PA

WASHINGTON, TN

Kilby Truss, Inc.

304 Cedar Creek Road
Gray, TN 37615
Phone: 423-477-8811
Fax: 423-477-0377
Year Established: 1971
Principal Officer: Ralph Kilby, Owner
Sales Contact: Ralph Kilby
Purchasing Contact: Ralph Kilby
Sales Market: Local
Purchasing Market: Regional
Employees: 7
Products Produced:

321214 Trusses, floor & roof

Products Purchased:

Lumber
Metal plates

Web Site: None
Corporate Headquarters: Local

Koyo Corporation of USA

146 Cutting Edge Court
Telford, TN 37690
Phone: 423-913-1006
Fax: 423-913-1008
Year Established: 2008
Principal Officer: Mac Corbitt, Plant Manager
Sales Contact: Sales Office, West Lake, OH
Purchasing Contact: Purchasing, Orangeburg, SC
Sales Market: International
Purchasing Market: International
Employees: 106
Products Produced:

332991 Bearings, tapered, roller

Products Purchased:

Steel

Web Site: www.koyousa.com
Corporate Headquarters: West Lake OH
Global: Osaka, Japan

Mayes Brothers Tool Manufacturing Company

713 Clairmont Road, POB 1018
Johnson City, TN 37605
Phone: 423-926-6171
Fax: 423-926-1723
Year Established: 1917
Principal Officer: John McKeehan, Plant Manager
Sales Contact: John McKeehan
Purchasing Contact: Kurt Young
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:

332812 Powder coating,
custom manufacturing
333511 Injection molding
332216 Levels, wood, plastic &
aluminum

Products Purchased:

Aluminum, sheet, plate & foil
Steel, cold-rolled, sheet, strip & bars
Plastic packaging
Plastic pellets

Web Site: www.greatnecktools.com
Corporate Headquarters: Mineola, NY

MiniFibers, Inc.

2923 Boones Creek Road
Johnson City, TN 37615
Phone: 423-282-4242
Fax: 423-282-1450
Year Established: 1968
Principal Officer: Kerry Keith, President
Sales Contact: Richard Ryan
Purchasing Contact: Kim McCollum
Sales Market: International
Purchasing Market: International
Employees: 34
Products Produced:

325220 Fibers, non-woven

Products Purchased:

Polyester resins, polyurethane

Web Site: www.minifibers.com
Corporate Headquarters: Local

WASHINGTON, TN

Mullican Flooring

655 Woodlyn Road
Johnson City, TN 37601
Phone: 423-283-4695
Fax: 423-915-1213
Year Established: 1985
Principal Officer: Neil Poland, President
Sales Contact: Brian Greenwell
Purchasing Contact: Tony Honeycutt
Sales Market: International
Purchasing Market: International
Employees: 250
Products Produced:

321918 Flooring, solid
hardwood & engineered

Products Purchased:

Lumber

Web Site: www.mullicanflooring.com
Corporate Headquarters: Local

Natural Springs Water Group, LLC

128 LP Auer Road
Johnson City, TN 37602
Phone: 423-926-7905
Fax: 423-926-8210
Year Established: 1991
Principal Officer: Tommy Eggleston, Vice-President
John Gustke, Plant Manager
Sales Contact: Chris Coward
Purchasing Contact: John Gustke
Sales Market: National
Purchasing Market: National
Employees: 14
Products Produced:

312112 Water, spring, bottled

Products Purchased:

Plastic bottles
Paper, coated & laminated
Packaging materials

Web Site: www.laure.com
Corporate Headquarters: Local

Nakatetsu Machining Technologies

234 Precision Blvd.
Telford, TN 37690
Phone: 423-913-1600
Fax: 423-913-1601
Year Established: 2007
Principal Officer: Jeff Carter, General Manager
Sales Contact: Jeff Carter
Purchasing Contact: Jeff Carter
Sales Market: National
Purchasing Market: Local
Employees: 67
Products Produced:

332991 Bearings tapered roller

Products Purchased:

General office & maintenance supplies

Web Site: None
Corporate Headquarters: Osaka, Japan

O.G. Kelley & Company, Inc.

724 W. Walnut Street
Johnson City, TN 37604
Phone: 800-458-4591
Fax: 423-926-3874
Year Established: 1928
Principal Officer: James Bready, Owner
Sales Contact: sales@ogkelley.com
Purchasing Contact: James Bready
Sales Market: International
Purchasing Market: National
Employees: 15
Products Produced:

331491 Lead fabrication

Products Purchased:

Machine tools, metal cutting & forming
Steel, cold-rolled, sheet, strip & bars
Steel, stainless
Lead

Web Site: www.ogkelley.com
Corporate Headquarters: Local

WASHINGTON, TN

Omar Awning and Signs

202 Wesley Street
Johnson City, TN 37601
Phone: 423-282-9180
Fax: 423-282-3970
Year Established: 1984
Principal Officer: Susan Snowden, President
Sales Contact: Dave Blevins
Purchasing Contact: Jimmy Bennett
Sales Market: Regional
Purchasing Market: Regional
Employees: 20
Products Produced:

314910	Canvas awnings
339950	Signs
314910	Room enclosures

Products Purchased:

Canvas & related products
Aluminum
Steel, cold-rolled, sheet, strip & bars

Web Site: www.omarawning.com
Corporate Headquarters: Local

Perma R Products, Inc.

106 Perma R Road
Johnson City, TN 37604
Phone: 423-929-8007
Fax: 423-929-7271
Year Established: 1981
Principal Officer: Alan LeClair, General Manager
Sales Contact: Corp. Grenada, MS
Purchasing Contact: Corp. Grenada, MS
Sales Market: National
Purchasing Market: National
Employees: 40
Products Produced:

321219	Insulation board
326140	Foam insulation sheets

Products Purchased:

Polystyrene beads, expanded
Foil & paper products

Web Site: www.permarproducts.com
Corporate Headquarters: Grenada, MS

QEP Company and Harris Wood, LLC

2225 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-979-3700
Fax: 423-434-5764
Year Established: 1979
Principal Officer: Rick Burchfield, Vice-President
Manufacturing
Sales Contact: Corp. Boca Raton, FL
Purchasing Contact: Karen Hodge
Sales Market: International
Purchasing Market: International
Employees: 140
Products Produced:

321918	Flooring, solid hardwood & engineered
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Products Purchased:

Lumber, hardwood

Web Site: www.qepcorporate.com
Corporate Headquarters: Boca Raton, FL

Quality Safety Products, DBA Tennessee Flag Co.

312 E. Main Street
Johnson City, TN 37601
Phone: 423-928-4142
Fax: 423-434-2851
Year Established: 1984
Principal Officer: John Grindstaff, G.M.
Sales Contact: John Grindstaff
Purchasing Contact: John Grindstaff
Sales Market: International
Purchasing Market: National
Employees: 11
Products Produced:

314999	Flags, banners, transportation signs, safety flags
315210	Sewing, contract

Products Purchased:

Vinyl
Dowels

Web Site: www.tnflags.com
Corporate Headquarters: Local

WASHINGTON, TN

Quint-C Pallet Company

3769 Hwy. 11E
Limestone, TN 37681
Phone: 423-257-6522
Fax: 423-257-6025
Year Established: 1981
Principal Officer: Charles Hensley, Owner
Sales Contact: Charles Hensley
Purchasing Contact: Charles Hensley
Sales Market: Regional
Purchasing Market: Regional
Employees: 38
Products Produced:

321920 Pallets & skids, wood

Products Purchased:

Lumber
Nails

Web Site: www.quint-c.com
Corporate Headquarters: Local

Royal Printing & Supply Company

2522 Elizabethton Hwy.
Johnson City, TN 37601
Phone: 423-282-0451
Fax: 423-282-3220
Year Established: 1964
Principal Officer: Benny Peterson, President
Sales Contact: Sharon Shouse
Purchasing Contact: Sharon Shouse
Sales Market: Regional
Purchasing Market: Regional
Employees: 3
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.royalprints.com
Corporate Headquarters: Local

R.A. Colby, Inc.

PO Box 4058, 2300 S. Roan Street
Johnson City, TN 37601
Phone: 423-282-4473
Fax: 423-928-5212
Year Established: 2001
Principal Officer: Sheila Colby, Office Manager
Sales Contact: Sheila Colby
Purchasing Contact: Sheila Colby
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:

339992 Organs

Products Purchased:

Lumber

Web Site: www.racolby.com
Corporate Headquarters: Local

Sabre Industries, Inc.

325 W. Walnut Street
Johnson City, TN 37604
Phone: 423-928-7364
Fax: 423-929-2464
Year Established: 1962
Principal Officer: Philip Blevins, Manager
Sales Contact: Philip Blevins
Purchasing Contact: Philip Blevins
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink
Printing plates
Film

Web Site: www.sabreprinters.com
Corporate Headquarters: Local

WASHINGTON, TN

Shell Media

802 W. Market Street
Johnson City, TN 37604
Phone: 423-928-6183
Fax: 423-455-0609
Year Established: 1979
Principal Officer: Scott Shell, Owner
Sales Contact: Alan Wilson
Purchasing Contact: Scott Shell
Sales Market: National
Purchasing Market: Regional
Employees: 9
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.shellmediaonline.com
Corporate Headquarters: Local

Sir Speedy

3213 Hanover Road
Johnson City, TN 37604
Phone: 423-283-7772
Fax: 423-283-7773
Year Established: 1997
Principal Officer: Eddie Morelock, Owner
Sales Contact: Eddie Morelock
Purchasing Contact: Eddie Morelock
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.sirspeedy.com
Corporate Headquarters: Mission Viejo, CA

Snyder Signs, Inc.

2918 Creekmore Drive
Johnson City, TN 37601
Phone: 423-282-6221
Fax: 423-282-6222
Year Established: 1962
Principal Officer: Rod Snyder, President
Sales Contact: Sales Dept.
Purchasing Contact: John Scott
Sales Market: Regional
Purchasing Market: National
Employees: 24
Products Produced:

339950 Signs, commercial

Products Purchased:

Plastic
Aluminum, sheet, plate & foil
Steel, cold-rolled, sheet, strip & bars
Vinyl letters

Web Site: www.snydersigns.com
Corporate Headquarters: Local

SPC Manufacturing Company

130 W. Market Street
Johnson City, TN 37604
Phone: 423-232-7586
Fax: None
Year Established: 1980
Principal Officer: Kim Schneider, Owner
Sales Contact: Kim Schneider
Purchasing Contact: Kim Schneider
Sales Market: National
Purchasing Market: National
Employees: 15
Products Produced:

316992 Handbags
315210 Sewing, contract
316998 Cases & pouches

Products Purchased:

Fabric, broad woven
Nylon
Leather

Web Site: www.spcmanufacturing.com
Corporate Headquarters: Local

WASHINGTON, TN

Standard Printing Company

229 W. Market Street
Johnson City, TN 37604
Phone: 423-928-2125
Fax: 423-928-0838
Year Established: 1948
Principal Officer: Joe Reid, Owner
Sales Contact: Kathy Simounet
Purchasing Contact: Joe Reid
Sales Market: Local
Purchasing Market: Regional
Employees: 10
Products Produced:

323111	Printing, commercial & promotional items
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Products Purchased:

Paper
Printing ink

Web Site: www.standardprintingtn.com
Corporate Headquarters: Local

Summers-Taylor Materials Company

618 Clairmont Drive
Johnson City, TN 37601
Phone: 423-926-3951
Fax: 423-547-2239
Year Established: 1976
Principal Officer: Robert Summers, Owner
Sales Contact: Doug Jones 543-3181
Purchasing Contact: John Loven 543-3181
Sales Market: Local
Purchasing Market: Local
Employees: 25
Products Produced:

327320	Concrete, ready-mix
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Products Purchased:

Sand, gravel & stone
Cement, hydraulic

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Superior Metal Products, Inc.

2463 Hwy. 107
Chuckey, TN 37641
Phone: 423-257-2154
Fax: 423-257-3617
Year Established: 1967
Principal Officer: Danny Mathes, President
Sales Contact: Jeff Bowman/Danny Mathes
Purchasing Contact: Kevin Thompson
Sales Market: National
Purchasing Market: National
Employees: 90
Products Produced:

332710	Machine shop, metal stampings, welding
333514	Tool & dies

Products Purchased:

Machine tools
Welding apparatus

Web Site: www.superiormetal.com
Corporate Headquarters: Local

TPI Corporation

114 Roscoe Fitz Road
Gray, TN 37615
Phone: 423-477-4131
Fax: 423-477-5833
Year Established: 1949
Principal Officer: Robert E. Henry, Jr., President
Sales Contact: Aaron Cox
Purchasing Contact: Bo Risner
Sales Market: National
Purchasing Market: National
Employees: 434
Products Produced:

333414	Heaters & controls
333413	Fans
335122	Lighting, industrial & commercial

Products Purchased:

Steel
Aluminum
Controls, electrical

Web Site: www.tpicorp.com
Corporate Headquarters: Local

WASHINGTON, TN

Transit Mix Concrete Company

110 City Garage Road
Johnson City, TN 37601
Phone: 423-928-2128
Fax: 423-926-7867
Year Established: 1946
Principal Officer: Ernest E. Walker, Chairman/CEO
Sales Contact: Eric Burchfield
Purchasing Contact: Mark Story
Sales Market: Local
Purchasing Market: National
Employees: 32
Products Produced:

327320 Concrete, ready-mix &
concrete products

Products Purchased:

Sand, gravel & stone
Cement, hydraulic

Web Site: www.tmix.com
Corporate Headquarters: Local

Triangle Machine and Tool

110 Center Street, PO Box 8336
Gray, TN 37615
Phone: 423-477-3351
Fax: 423-477-3351
Year Established: 1981
Principal Officer: Jerry Keys, President
Sales Contact: Jerry Keys
Purchasing Contact: Jerry Keys
Sales Market: Regional
Purchasing Market: International
Employees: 4
Products Produced:

333514 Tool & die, jigs, &
fixtures

Products Purchased:

Steel
Aluminum
Plastic

Web Site: None
Corporate Headquarters: Local

Tri-City Beverage Corporation

714 Rolling Hills Drive
Johnson City, TN 37604
Phone: 423-928-2541
Fax: 423-434-9142
Year Established: 1949
Principal Officer: Charles Gordon, Jr., President
Sales Contact: Charles Gordon, Jr.
Purchasing Contact: Charles Gordon, Jr.
Sales Market: Regional
Purchasing Market: International
Employees: 25
Products Produced:

312111 Soft drinks

Products Purchased:

Glass containers
Filters & closures
Flavoring extracts
Vitamins
Cardboard
Syrups & sugar

Web Site: www.drenuf.com
Corporate Headquarters: Local

Unaka Forest Products, Inc.

217 Dry Creek Road
Jonesborough, TN 37659
Phone: 423-753-9576
Fax: 423-753-7907
Year Established: 1974
Principal Officer: Jerry Hensley, President
Sales Contact: Jerry Hensley
Purchasing Contact: Jerry Hensley
Sales Market: National
Purchasing Market: International
Employees: 55
Products Produced:

321920 Pallets & skids, wood

Products Purchased:

Lumber
Nails

Web Site: www.unakaforestproductsinc.com
Corporate Headquarters: Local

WASHINGTON, TN

Universal Tool & Engineering, Inc.

3204 Hanover Road
Johnson City, TN 37604
Phone: 423-282-0304
Fax: 423-282-8236
Year Established: 1980
Principal Officer: James R. Abraham, President
Sales Contact: Jamie Abraham
Purchasing Contact: Cindy Slocum
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:
333517 Custom machines, tube
benders & CNC
Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Plastics
Rubber products
Electronic components
Hydraulics
Fasteners
Web Site: www.universaltool.com
Corporate Headquarters: Local

Valley Equipment Company

3903 W. Market Street
Johnson City, TN 37601
Phone: 423-753-3541
Fax: 423-753-3589
Year Established: 1952
Principal Officer: Roy Lee Robertson, President
Sales Contact: Dexter Newman
Purchasing Contact: Monty White
Sales Market: International
Purchasing Market: National
Employees: 32
Products Produced:
333999 Industrial & commercial
machinery
335312 Motors & generators
333911 Pumps & pumping
equipment
Products Purchased:
Industrial machinery, new & used
Bearings, ball & roller
Electrical components
Web Site: www.valleyequipment.com
Corporate Headquarters: Local

Volunteer Blind Industries, Inc.

2232 Watauga Road
Johnson City, TN 37601
Phone: 423-929-7008
Fax: 423-929-7008
Year Established: 1987
Principal Officer: Robert Bradley, Plant Manager
Sales Contact: Corp. Morristown, TN
Purchasing Contact: Robert Bradley
Sales Market: National
Purchasing Market: National
Employees: 34
Products Produced:
315210 Military textiles
Products Purchased:
Fabrics, cotton, fleece, & broadwoven
Pallets & skids, wood
Boxes, folding, paperboard
Web Site: www.volblind.org
Corporate Headquarters: Morristown, TN

ZZTopps, Inc.

140 W. Market Street
Johnson City, TN 37604
Phone: 423-928-8677
Fax: 423-928-3310
Year Established: 2006
Principal Officer: Anita Shell, Owner
Sales Contact: Anita Shell
Purchasing Contact: Anita Shell
Sales Market: Local
Purchasing Market: Regional
Employees: 4
Products Produced:
314999 Embroidery
323113 Screen printing
Products Purchased:
T-shirt
Caps
Web Site: www.zztopps.com
Corporate Headquarters: Local