

WASHINGTON COUNTY
VIRGINIA
INDUSTRIES

WASHINGTON, VA

Abingdon Steel, Inc.

25479 Hillman Highway
Abingdon, VA 24210
Phone: 276-628-9269
Fax: 276-628-1692
Year Established: 1994
Principal Officer: Jeffrey & Gloria Stroup, Owners
Sales Contact: Jeffrey Stroup
Purchasing Contact: James Stroup
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:

332312 Steel fabrication,
structural

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Welding apparatus

Web Site: None
Corporate Headquarters: Local

AGC Flat Glass NA

18370 Oak Park Drive
Abingdon, VA 24210
Phone: 276-619-6000
Fax: 276-619-6039
Year Established: 2004
Principal Officer: David Broerman, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Kingsport, TN 423-229-7200
Sales Market: International
Purchasing Market: International
Employees: 56
Products Produced:

327215 Flat glass for windows

Products Purchased:

Flat glass from Churchhill plant

Web Site: www.us.agc.com
Corporate Headquarters: Alpharetta, GA
Global: Tokyo, Japan

Andis Pallet Company

25058 Regal Drive
Abingdon, VA 24211
Phone: 276-628-7507
Fax: 276-628-8368
Year Established: 1974
Principal Officer: Fred A. Andis, President
Sales Contact: Pricilla Andis
Purchasing Contact: Fred Andis
Sales Market: Regional
Purchasing Market: Regional
Employees: 14
Products Produced:

321920 Pallets & skids, wood

Products Purchased:

Lumber, hardwood
Nails

Web Site: None
Corporate Headquarters: Local

Appalachian Cast Products, Inc.

26372 Hillman Hwy
Abingdon, VA 24210
Phone: 276-619-5080
Fax: 276-619-5094
Year Established: 1999
Principal Officer: Michael Ferracci, Plant Manager
Sales Contact: Michael Ferracci
Purchasing Contact: Michael Ferracci
Sales Market: Regional
Purchasing Market: Regional
Employees: 130
Products Produced:

331523 Castings, precision

Products Purchased:

Aluminum

Web Site: www.appalachiancast.com
Corporate Headquarters: Local

WASHINGTON, VA

Appalachian Plastics, Inc.

34001 Glove Drive
Glade Spring, VA 24340
Phone: 276-429-2581
Fax: 276-429-2631
Year Established: 1968
Principal Officer: Allen DeBusk, General Manager
Sales Contact: Allen DeBusk
Purchasing Contact: Pattie DeBusk
Sales Market: International
Purchasing Market: National
Employees: 45
Products Produced:

326199 Fiberglass vent duck
 tank & fiber poles

Products Purchased:

Plastic materials & resins
Fiberglass materials

Web Site: None
Corporate Headquarters: Local

Boxley Ready Mix

24438 Regal Drive
Abingdon, VA 24210
Phone: 276-623-1141
Fax: 276-623-2304
Year Established: 1973
Principal Officer: Steve White, Plant Manager
Sales Contact: Steve White
Purchasing Contact: Steve White
Sales Market: Local
Purchasing Market: Local
Employees: 7
Products Produced:

327320 Concrete, ready-mix

Products Purchased:

Sand, gravel, & stone
Cement, hydraulic

Web Site: www.boxley.com
Corporate Headquarters: Blue Ridge, VA

Central Machine Shop

14773 Wallace Pike
Abingdon, VA 24210
Phone: 276-669-2816
Fax: 276-669-2143
Year Established: 1975
Principal Officer: Jerry Hyatt, President
Sales Contact: Jerry Hyatt
Purchasing Contact: Jerry Hyatt
Sales Market: International
Purchasing Market: Regional
Employees: 18
Products Produced:

332710 Machine shop, precision

Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Copper
Plastic

Web Site: www.centralmachineshop.com
Corporate Headquarters: Local

Columbus McKinnon Corporation

22364 Jeb Stuart Hwy
Damascus, VA 24236
Phone: 276-475-1242
Fax: 276-475-3235
Year Established: 1969
Principal Officer: Mike Pinson, H. R. Manager
Sales Contact: sales@cmworks.com, 800-888-0985
Purchasing Contact: Elizabeth Ramirez
Sales Market: International
Purchasing Market: National
Employees: 250
Products Produced:

333923 Hoists, hand & electric

Products Purchased:

Cables, electric control
Pumps & motors, fluid power
Aluminum
Steel, cold-rolled, sheet, strip & bars
Forgings, iron & steel

Web Site: www.cmworks.com
Corporate Headquarters: Amherst, NY

WASHINGTON, VA

Damascus Corporation

26864 Watauga Road
Abingdon, VA 24211
Phone: 276-676-2376
Fax: 276-676-0300
Year Established: 1980
Principal Officer: Eric Miller, President
Sales Contact: Jeff Brock
Purchasing Contact: Steve Smith
Sales Market: National
Purchasing Market: International
Employees: 40
Products Produced:

333131 Mining vehicles,
underground

Products Purchased:

Steel
Batteries
Tires & inner tubes
Bearings, ball & roller
Fluid power pumps & motors
Speed changers, drives & gears

Web Site: www.damascuscorp.com
Corporate Headquarters: Local

DSI Underground

26161 Old Trail Road
Abingdon, VA 24210
Phone: 276-466-2743
Fax: 276-669-0940
Year Established: 1993
Principal Officer: Steve Thorogood, Plant Manager
Sales Contact: Larry DeGraff
Purchasing Contact: Tony Massy
Sales Market: International
Purchasing Market: International
Employees: 49
Products Produced:

333131 Mining & tunneling
structures, fabrication

Products Purchased:

Steel

Web Site: www.dsiunderground.com
Corporate Headquarters: Salt Lake City, UT
Global: Germany

General Engineering Company

26485 Hillman Hwy.
Abingdon, VA 24210
Phone: 276-628-6068
Fax: 276-628-4311
Year Established: 1948
Principal Officer: John Owens, President
Sales Contact: J. B. Kinder
Purchasing Contact: Sherman Stanley
Sales Market: National
Purchasing Market: National
Employees: 150
Products Produced:

333995 Hydraulic cylinders

Products Purchased:

Steel tubing & forgings
Steel bars

Web Site: www.generalengr.com
Corporate Headquarters: Local

Glade Machine

13092 Monroe Road
Glade Spring, VA 24340
Phone: 276-429-2360
Fax: 276-429-2370
Year Established: 1987
Principal Officer: Ralph Sullivan, President/Owner
Sales Contact: Ralph Sullivan
Purchasing Contact: Angela Dean
Sales Market: Regional
Purchasing Market: Regional
Employees: 15
Products Produced:

332710 Machine shop

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Aluminum

Web Site: None
Corporate Headquarters: Local

WASHINGTON, VA

Hapco and American Flag Pole

26252 Hillman Hwy.
Abingdon, VA 24210
Phone: 276-628-7171
Fax: 276-623-2594
Year Established: 1962
Principal Officer: Edward Rogers, President
Sales Contact: Brad Adkins, American Pole
Eddie Roberts, Hapco
Purchasing Contact: Steve McVey
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:

332323 Aluminum, steel &
decorative light poles &
accessories

Products Purchased:

Steel
Aluminum

Web Site: www.hapco.com
Corporate Headquarters: Local

Hubs & Wheels of Emory

POB 27, 28435 Blaine Street
Meadowview, VA 24361
Phone: 276-944-4900
Fax: 276-944-4927
Year Established: 1982
Principal Officer: Don Coulthard, Owner
Sales Contact: Billy Reed
Purchasing Contact: Don Coulthard
Sales Market: National
Purchasing Market: National
Employees: 16
Products Produced:

336390 Hubs, wheels & presses

Products Purchased:

Steel

Web Site: www.hubsandwheelsofemory.com
Corporate Headquarters: Local

Lakeside Ready Mix, Inc.

21490 Gravel Lake Road
Abingdon, VA 24211
Phone: 276-628-4948
Fax: 276-628-2245
Year Established: 1979
Principal Officer: Debbie Van Dyke, President
Rusty Van Dyke, Plant Manager
Sales Contact: Rusty Van Dyke
Purchasing Contact: Debbie Van Dyke
Sales Market: Local
Purchasing Market: Local
Employees: 16
Products Produced:

327320 Concrete, ready-mix
Concrete blocks
Concrete, decorative

Products Purchased:

Sand, gravel & stone
Cement

Web Site: www.lakesidereadymix.com
Corporate Headquarters: Local

Mountain Top Fabrication

26669 Newbanks Road
Abingdon, VA 24210
Phone: 276-525-1100
Fax: 276-525-1102
Year Established: 2005
Principal Officer: John Hucks, Owner
Sales Contact: Lydia Hucks
Purchasing Contact: John or Lydia Hucks
Sales Market: National
Purchasing Market: Regional
Employees: 11
Products Produced:

332439 Dog boxes, aluminum
332710 Machine Shop, custom
cuts, welding &
fabrication

Products Purchased:

Aluminum
Steel, stainless
Steel

Web Site: www.mtck.com
Corporate Headquarters: Local

WASHINGTON, VA

Paramont Manufacturing, LLC

18259 Westinghouse Road
Abingdon, VA 24210
Phone: 276-623-4300
Fax: 276-676-3236
Year Established: 1999
Principal Officer: James Brown, CEO
Sales Contact: Steve Ettore
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 175
Products Produced:

336199 Truck parts, molded

Products Purchased:

Resins, DCPD
Aluminum
Nickel

Web Site: www.paramontmfg.com
Corporate Headquarters: Local

SPIG Industry, LLC

14675 Industrial Park Road
Bristol, VA 24202
Phone: 276-644-9510
Fax: 276-644-9490
Year Established: 2010
Principal Officer: Tara Lowe, Manager
Sales Contact: 276-644-9510
Purchasing Contact: Tara Lowe
Sales Market: National
Purchasing Market: Regional
Employees: 6
Products Produced:

332322 Guard rails

Products Purchased:

Raw metal

Web Site: www.spigindustry.com
Corporate Headquarters: Local

Probilt Body & Trailer, Inc.

PO Box 156, 33213 Lee Highway
Glade Spring, VA 24340
Phone: 276-429-2003
Fax: 276-429-4415
Year Established: 1997
Principal Officer: Rick Boardwine, President
Sales Contact: Mark French
Purchasing Contact: Bobby Hale
Sales Market: International
Purchasing Market: Regional
Employees: 13
Products Produced:

336211 Dump truck bodies
336212 Trailers, flat & utility,
aluminum & steel

Products Purchased:

Aluminum
Steel, cold-rolled, sheet strip & bars
Steel, T-1 & high tensile

Web Site: www.probiltbodyandtrailer.com
Corporate Headquarters: Local

Steel Fab, Div. of Samuel

17403 Lee Highway
Abingdon, VA 24210
Phone: 276-628-3843
Fax: 276-628-7865
Year Established: 1988
Principal Officer: Bill Kahl, General Manager
Sales Contact: Misty Tester
Purchasing Contact: Mark Guinn
Sales Market: International
Purchasing Market: International
Employees: 240
Products Produced:

332420 ASME pressure vessels

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Forgings, nonferrous

Web Site: www.samuelpressurevesselgroup.com
Corporate Headquarters: Marinette, WI

WASHINGTON, VA

Sterling Hardware, LLC

14430 Enterprise Road
Abingdon, VA 24210
Phone: 276-628-7153
Fax: 276-628-9190
Year Established: 1965
Principal Officer: William Widener, Plant Manager
Sales Contact: Joel Verplank
Purchasing Contact: Lee Price
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:

332510 Casket hardware

Products Purchased:

Steel
Zinc
Nickel
Copper

Web Site: www.sterlinghardwarellc.com
Corporate Headquarters: Local

Strongwell-Highlands Division

26770 New Banks Road
Abingdon, VA 24210
Phone: 276-623-0935
Fax: 276-623-1635
Year Established: 1997
Principal Officer: Rusty Short, Plant Manager
Sales Contact: Corp. Bristol, VA
Purchasing Contact: Corp. Bristol, VA
Sales Market: International
Purchasing Market: National
Employees: 90
Products Produced:

326199 Fiberglass reinforced structural shapes

Products Purchased:

Glass rovings & mat
Resins, polyester & vinyl ester

Web Site: www.strongwell.com
Corporate Headquarters: Bristol, VA

Universal Fibers, Inc.

14401 Industrial Park Road
Bristol, VA 24203
Phone: 276-669-1161
Fax: 276-669-3304
Year Established: 1970
Principal Officer: Marc Ammen, CEO
Sales Contact: Bob W. Lester
Purchasing Contact: Bob W. Lester
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:

332710 Machine shop, general

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Machine tools, metal cutting & forming

Web Site: None
Corporate Headquarters: Local

Utility Trailer, Glade Spring, VA Plant

13160 Monroe Road
Glade Spring, VA 24340
Phone: 276-429-4540
Fax: 276-429-4503
Year Established: 2002
Principal Officer: Jack Washburn, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Richard Carver
Sales Market: International
Purchasing Market: National
Employees: 500
Products Produced:

336212 Dry van trailers

Products Purchased:

Galvanized steel
Polyurethane foam
Aluminum
Wheels
Stainless Steel

Web Site: www.utilitytrailer.com
Corporate Headquarters: City of Industry, CA

WASHINGTON, VA

Virginia Highlands Machining, Inc.

24431 Regal Drive
Abingdon, VA 24211
Phone: 276-628-8555
Fax: 276-676-3474
Year Established: 1986
Principal Officer: Bob W. Lester, Owner/G.M.
Sales Contact: Bob Lester
Purchasing Contact: Bob Lester
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:

332710 Machine shop, general

Products Purchased:

Cold-rolled steel sheet, strip & bars
Machine tools, metal cutting types

Web Site: None
Corporate Headquarters: Local

Virginia Laser Corporation

18284 Oak Park Drive
Abingdon, VA 24210
Phone: 276-676-0056
Fax: 276-676-0057
Year Established: 2003
Principal Officer: Tom Deskins, Owner/G.M.
Sales Contact: Steve Fletcher
Purchasing Contact: David Simons
Sales Market: Regional
Purchasing Market: Regional
Employees: 8
Products Produced:

332710 Machine shop,
precision laser cutting &
sheet metal fabrication

Products Purchased:

Laser & press brake machines

Web Site: www.virginialaser.net
Corporate Headquarters: Local

Virginia Insulated Products

Highway 91
Saltville, VA 24370
Phone: 276-496-5136
Fax: 276-496-5716
Year Established: 1974
Principal Officer: Paul Kirschner, Vice-President
Sales Contact: Paul Kirschner
Purchasing Contact: Barbara Woodward
Sales Market: International
Purchasing Market: National
Employees: 10
Products Produced:

331420 Wire, insulated,
magnetic, copper

Products Purchased:

Copper wire
Kapton & epoxy

Web Site: www.vipwire.com
Corporate Headquarters: Local

Virginia Metals, Inc.

26336 Hillman Hwy.
Abingdon, VA 24210
Phone: 276-628-8151
Fax: 276-628-8797
Year Established: 1978
Principal Officer: Joe D. Andis, President
Sales Contact: Brad Andis
Purchasing Contact: Brad Andis
Sales Market: Regional
Purchasing Market: Local
Employees: 13
Products Produced:

332710 Machine shop, general

Products Purchased:

Steel, cold-rolled, sheet, strip and bars
Aluminum, sheet, plate and foil
Steel, stainless

Web Site: None
Corporate Headquarters: Local

WASHINGTON, VA

Wire Tough Cylinders, LLC

14570 Industrial Park Road, Suite C

Bristol, VA 24202

Phone: 276-644-9120

Fax: None

Year Established: 2010

Principal Officer: Dr. Amit Prakash, President

Sales Contact: Brian Deeken

Purchasing Contact: Amit Prakash

Sales Market: National

Purchasing Market: National

Employees: 5

Products Produced:

332420	Cylinders, compressed natural gas
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Products Purchased:

Liners & cylinders, steel Steel wire

Web Site: www.wiretough.com

Corporate Headquarters: Local