

WASHINGTON, TN

Aerojet Ordnance Tennessee

1367 Old State Route 34
Jonesborough, TN 37659
Telephone: 423-753-1200
Fax: 423-753-1240
Established: 1976
Principal Officer: Wendell Christian,
General Manager
Sales Contact: Wendell Christian
Purchasing Contact: Wendell Christian
Sales Market: International
Purchasing Market: National
Employee Number: 81
Products Produced:

331410 Specialty metal products
(kinetic energy &
fragmentation devices)

Products Purchased:

Metals, refractory
Tooling & inserts

Website: www.aerojet.com
Headquarters: Sacramento, CA

Alemite Corporation

167 Roweland Drive
Johnson City, TN 37601
Telephone: 423-928-8203
Fax: 423-928-7640
Established: 1984
Principal Officer: Ken Edmonds, Plant Manager
Sales Contact: 866-425-3648
Purchasing Contact: Keith Jones
Sales Market: International
Purchasing Market: International
Employee Number: 150
Products Produced:

333911 Grease guns

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Seals
Hardware, Misc.

Website: www.alemite.com
Headquarters: St. Louis, MO
Global Headquarters: Sweden

Allied Metals Company

201 Prince Street
Johnson City, TN 37601
Telephone: 423-434-5540
Fax: 423-926-3555
Established: 1959
Principal Officer: Phillip Rowan, President
Sales Contact: Bruce Hall
Purchasing Contact: Billy Gregg
Sales Market: National
Purchasing Market: National
Employee Number: 30
Products Produced:

332322 Sheet metal custom
fabrication

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Aluminum, sheet, plate & foil

Website: www.alliedmetalsco.com
Headquarters: Local

Alo Tennessee, Inc.

101 Alo Blvd.
Telford, TN 37690
Telephone: 423-788-7100
Fax: 423-788-7101
Established: 2009
Principal Officer: Markus Garelbring,
Managing Director
Sales Contact: 800-361-7563
Purchasing Contact: Jeff DaHill
Sales Market: International
Purchasing Market: International
Employee Number: 145
Products Produced:

333111 Loaders, front end

Products Purchased:

Steel
Hydraulic cylinders & hoses
Powder coat paint

Website: www.alo.se
Headquarters: Sweden

WASHINGTON, TN

American Screen Design

3007 Industrial Drive
Johnson City, TN 37604
Telephone: 423-928-2716
Fax: 423-928-2717
Established: 1987
Principal Officer: Brian Horton, Plant Manager
Sales Contact: Terry Dellinger & Floyd Harris
Purchasing Contact: Charlotte Cornett
Sales Market: National
Purchasing Market: National
Employee Number: 10
Products Produced:

323113 Screen printing, textile
314999 Embroidery

Products Purchased:

T-shirts, sweatshirts, caps, etc.
Printing ink
Thread, embroidery
Plastic film & sheet

Website: www.hortonsportsplus.com
Headquarters: Local

American Water Heater Company, A.O. Smith

1100 E. Fairview Avenue
Johnson City, TN 37601
Telephone: 423-283-8000
Fax: 423-434-1633
Established: 1966
Principal Officer: Carol Peters,
Director of Operations
Sales Contact: 800-999-9515
Purchasing Contact: Steve McBrayer
Sales Market: international
Purchasing Market: International
Employee Number: 1150
Products Produced:

335228 Water heaters, gas & electric

Products Purchased:

Steel, coil, hot
Steel, stainless
Controls
Powder paint

Website: www.americanwaterheater.com
Headquarters: Milwaukee, WI

Angor/Intools.com

2217 Eddie Williams Road
Johnson City, TN 37601
Telephone: 423-434-9696
Fax: 423-434-9797
Established: 1981
Principal Officer: Andrew Dreger, President
Sales Contact: Troy Bailey
Purchasing Contact: Donna Bailey
Sales Market: International
Purchasing Market: International
Employee Number: 10
Products Produced:

333922 Conveyors

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Chain
Fasteners

Website: www.angor-intools.com
Headquarters: Canada

Armor Powder Coating

206 Lafe Cox Dr.
Johnson City, TN 37601
Telephone: 423-434-0222
Fax: 423-434-0242
Established: 1988
Principal Officer: Jeff Bowman, President
Danny Mathes, Vice- Pres.
Sales Contact: Jeff Bowman
Purchasing Contact: Danny Mathes
Sales Market: National
Purchasing Market: National
Employee Number: 6
Products Produced:

332812 Powder coating metal and
metal products for the trade

Products Purchased:

Powder Paints

Website: www.armorpowdercoating.com
Headquarters: Local

WASHINGTON, TN

Automated Building Systems

309 Lafe Cox Drive
Johnson City, TN 37604
Telephone: 423-926-2158
Fax: 423-926-4891
Established: 1969
Principal Officer: Bobby Ellison, Plant Manager
Sales Contact: Tom Vanthournout
Purchasing Contact: Tom Vanthournout
Sales Market: Regional
Purchasing Market: Regional
Employee Number: 20
Products Produced:

321214 Trusses, floor & roof

Products Purchased:

Hardwood veneer & plywood
Connector plates, steel
Screws
Crowns & closures

Website: None
Headquarters: Local

B.L. Hodge Company

158 McMackin Drive
Limestone, TN 37681
Telephone: 423-257-3523
Fax: 423-257-3523
Established: 1983
Principal Officer: Mary Hodge,
President & Owner
Sales Contact: Dan Hodge
Purchasing Contact: Dan Hodge
Sales Market: Regional
Purchasing Market: Regional
Employee Number: 6
Products Produced:

332312 Metal, fabricated structural

Products Purchased:

Steel

Website: None
Headquarters: Local

Baird Machine Company, Inc.

401 N. Broadway
Johnson City, TN 37601
Telephone: 423-928-8972
Fax: 423-434-2355
Established: 1987
Principal Officer: Tom Baird, President
Ron Baird, Vice-President
Sales Contact: Ron Baird
Purchasing Contact: Ron Baird
Sales Market: Local
Purchasing Market: Regional
Employee Number: 6
Products Produced:

332710 Machine shop

Products Purchased:

Steel
Plastic material & resins
Bolts, nuts, etc.
Rivets & washers

Website: None
Headquarters: Local

BedInABox, LLC

220 E. Millard St.
Johnson City, TN 37601
Telephone: 423-631-0742
Fax: shari@bedinabox.com
Established: 2006
Principal Officer: Bill Bradley, Owner
Sales Contact: Matt Burgess
Purchasing Contact: Shari Southerland
Sales Market: International
Purchasing Market: Regional
Employee Number: 18
Products Produced:

337910 Mattresses, memory foam

Products Purchased:

Foam

Website: www.bedinabox.com
Headquarters: Local

WASHINGTON, TN

Bolton Concrete Products Company, Inc.

1721 East Main Street
Johnson City, TN 37601
Telephone: 423-926-5175
Fax: 423-926-5177
Established: 1953
Principal Officer: Gordon Bolton, President
Sales Contact: Craig Carter
Purchasing Contact: Benny Hughes
Sales Market: Regional
Purchasing Market: National
Employee Number: 16
Products Produced:

327390 Burial vaults
327390 Septic tanks, precast

Products Purchased:

Cement, hydraulic
Sand, gravel & stone
Plastic lining
Adhesives & sealants
Steel, cold-rolled, sheet, strip & bars

Website: None
Headquarters: Local

Branham Corporation (Mersco Div.)

606 Wesinpar Road
Johnson City, TN 37604
Telephone: 423-282-2342
Fax: 423-282-8197
Established: 1973
Principal Officer: Tanya Trull, Branch Manager
Sales Contact: Wayne Sprague, Inside Sales
Purchasing Contact: Tanya Trull and
Wayne Sprague
Sales Market: International
Purchasing Market: International
Employee Number: 10
Products Produced:

339991 Gaskets
336220 Hoses

Products Purchased:

Steel, stainless
Rubber
Plastic

Website: www.branhamcorp.com
Headquarters: Louisville, KY

CACO, Inc.

119 Perma R Road
Johnson City, TN 37604
Telephone: 423-926-2810
Fax: 423-926-0622
Established: 1995
Principal Officer: Conley Dockery, Controller
Sales Contact: Carolyn D. Estep
Purchasing Contact: Marvin Pleasant
Sales Market: National
Purchasing Market: National
Employee Number: 50
Products Produced:

337920 Blinds & shades window

Products Purchased:

Wood
Plastic
Aluminum

Website: www.cacoinc.com
Headquarters: Local

Cantech Industries, Inc.

2222 Eddie Williams Road
Johnson City, TN 37601
Telephone: 423-928-8331
Fax: 423-928-0311
Established: 1984
Principal Officer: Mark Patton, Plant Manager
Sales Contact: Daniel Blackburn
Purchasing Contact: Deanna Mann
Sales Market: International
Purchasing Market: Regional
Employee Number: 69
Products Produced:

322220 Tape, pressure sensitive

Products Purchased:

Plastic film & sheet, unsupported
Adhesives & sealants
Polypropylene pellets
Resins
Chemicals

Website: www.cttgroup/cantech/en/home
Headquarters: Montreal, Canada

WASHINGTON, TN

Crown Laboratories

349 Lafe Cox Drive
Johnson City, TN 37601
Telephone: 423-926-4413
Fax: 423-926-0615
Established: 2000
Principal Officer: Jeff Bedard, CEO
Sales Contact: Beth Hall
Purchasing Contact: Dan Peterson
Sales Market: International
Purchasing Market: international
Employee Number: 150
Products Produced:

325412 Sun cream, topical steroids

Products Purchased:

Bottles, tubes, etc.
Cartons
Chemicals

Website: www.crownlaboratories.com
Headquarters: Local

D&S Dental, LLC

3111 Hanover Road
Johnson City, TN 37604
Telephone: 423-928-1299
Fax: 423-928-1266
Established: 2006
Principal Officer: Steve Treadway, Owner and
Operations Manager
Heather Treadway, HR Mgr
Sales Contact: Steve Treadway
Purchasing Contact: Steve Treadway
Sales Market: International
Purchasing Market: National
Employee Number: 45
Products Produced:

339114 Endodontic dental file

Products Purchased:

Handles
Metal blanks
Rubber stops
Plastic band
Shipping supplies

Website: www.ds dental.net
Headquarters: Local

Decanter Machine, Inc.

3622 Bristol Highway
Johnson City, TN 37601
Telephone: 423-282-8671
Fax: 423-282-9330
Established: 1979
Principal Officer: Wally Schultz, President
Sales Contact: Allan Correll
Purchasing Contact: Penny Townsend
Sales Market: International
Purchasing Market: International
Employee Number: 80
Products Produced:

333999 Centrifuges

Products Purchased:

Electric motors
Gear boxes
Steel, cold-rolled, sheet, strip and bars
Metal products, fabricated

Website: www.decantermachine.com
Headquarters: Salt Lake City, UT
Global Headquarters: Denmark

Dentsply Tulsa Dental Specialties

608 Rolling Hills Drive
Johnson City, TN 37604
Telephone: 423-282-1453
Fax: 423-282-1995
Established: 1996
Principal Officer: Chris Gladson, Plant Manager
Sales Contact: 800-669-0822
Purchasing Contact: Brian Pilon
Sales Market: International
Purchasing Market: International
Employee Number: 202
Products Produced:

339114 Endodontic dental
instruments

Products Purchased:

Steel, stainless
Titanium wire
Plastic

Website: www.dentsply.com
Headquarters: York, PA

WASHINGTON, TN

Ear Technology

106 E. Watauga Avenue, PO Box 1017
Johnson City, TN 37605
Telephone: 423-928-9060
Fax: 423-928-1424
Established: 2006
Principal Officer: Dr. Daniel Schumaier, Owner
Sales Contact: Hilda McCullers
Purchasing Contact: Katy Pindzola
Sales Market: International
Purchasing Market: International
Employee Number: 20
Products Produced:

335410 Hearing aids

Products Purchased:

Plastic
Electrical components
Batteries
Packaging materials

Website: www.eartech.com

Headquarters: Local

Ellis Computerized Machining, LLC

2247 E. Fairview Avenue
Johnson City, TN 37601
Telephone: 423-928-0115
Fax: 423-928-7539
Established: 1987
Principal Officer: Chris Thomas & Bart Walker,
Owners
Sales Contact: Chris Thomas/Bart Walker
Purchasing Contact: Tony Hensley
Sales Market: Regional
Purchasing Market: National
Employee Number: 16
Products Produced:

332710 Machine shop, CNC,
machining

Products Purchased:

Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars

Website: None

Headquarters: Local

Essyx Exhibits and Displays

1305 Spruce Street
Johnson City, TN 37601
Telephone: 423-929-1855
Fax: 423-232-2034
Established: 1986
Principal Officer: Kim Guinn, Owner
Barbara Grindstaff, Fin.Off.
Sales Contact: Josh Devoti
Purchasing Contact: Josh Devoti
Sales Market: Local
Purchasing Market: Local
Employee Number: 20
Products Produced:

339950 Trade show exhibits,
marketing & displays signs

Products Purchased:

Cardboard
Printing ink
Lumber
Plastic

Website: www.essyx.net

Headquarters: Local

Faith Enterprises

2505 Plymouth Road
Johnson City, TN 37601
Telephone: 423-929-3177
Fax: 423-929-3164
Established: 1989
Principal Officer: Erik & David Johnson,
Owners
Sales Contact: Erik Johnson
Purchasing Contact: J.D. Whitson
Sales Market: International
Purchasing Market: International
Employee Number: 3
Products Produced:

333242 Wafer transfer machinery

Products Purchased:

Plastic film & sheet, unsupported
Relays & industrial controls
Hardware, misc.

Website: www.faith-enterprises.com

Headquarters: Local

WASHINGTON, TN

Fastsigns

2708 N. Roan Street
Johnson City, TN 37601
Telephone: 423-282-4229
Fax: 423-282-9336
Established: 1995
Principal Officer: Ric Davenport, Owner
Sales Contact: Steve Harvey
Purchasing Contact: Steve Harvey
Sales Market: Regional
Purchasing Market: Regional
Employee Number: 4
Products Produced:

339950 Signs, indoor & outdoor

Products Purchased:

Aluminum, sheet, plate & foil
Wood products
Magnetics
Vinyl banners

Website: www.fastsigns.com
Headquarters: Local

Fiber Innovation Technology (FIT)

398 Innovation Drive
Johnson City, TN 37604
Telephone: 423-232-0072
Fax: 423-232-1308
Established: 1997
Principal Officer: Robert Butler, President/CEO
Sales Contact: Jay Anand
Purchasing Contact: Kimberly Lawson
Sales Market: International
Purchasing Market: International
Employee Number: 65
Products Produced:

325220 Fibers, synthetic

Products Purchased:

Plastic material & resins

Website: www.fitfibers.com
Headquarters: Nyon, Switzerland

FWG Special Springs

604 Rolling Hills Drive
Johnson City, TN 37604
Telephone: 423-979-8472
Established: 2016
Principal Officer: Manfred Albrecht,
Owner and CEO
Ryan Lilly, General Manager
Sales Contact: Maurice Stingl
Purchasing Contact: Ryan Lilly
Sales Market: International
Purchasing Market: International
Employee Number: 5
Products Produced:

332613 Springs, compression, tension
& torsion and bent wire parts

Products Purchased:

Alloys
Electrostatic powder coating

Website: www.fwg-springs.com
Headquarters: Local
Global Headquarters: Grevenbroich, Germany

Greentech Environmental, LLC

6118 Kingsport Highway
Johnson City, TN 37615
Telephone: 423-2070235
Fax: 423-206-1000
Established: 2009
Principal Officer: Allen Johnston, CEO
Ellen Johnston, GM/Owner
Sales Contact: Joseph Cossia
Purchasing Contact: Nadean Booher
Sales Market: International
Purchasing Market: International
Employee Number: 30
Products Produced:

333318 Water softening eqpt; ozone
water purification mach.

333413 Stat. air purification eqpt

335210 Portable air purif. eqpt and
electric space heaters

Products Purchased:

Electronics; wiring, screws, bolts,
nuts; metals, minerals, paint, boxes
Honeycomb, alum & polycarbonate

Website: www.greentechenv.com
Headquarters: Local

WASHINGTON, TN

Hampton Textile Printing, Inc.

2230 Eddie Williams Road
Johnson City, TN 37601
Telephone: 423-928-7247
Fax: 423-928-5663
Established: 1975
Principal Officer: Tammy Ross, Oper Dir
Sales Contact: Tammy Ross
Purchasing Contact: Tammy Ross
Sales Market: International
Purchasing Market: International
Employee Number: 50
Products Produced:

313310 Printing on fabric

Products Purchased:

Fabric
Paper
Chemicals
Dyes

Website: www.hamptonprints.com
Headquarters: Local

Harman Brothers Ice, LLC

724 W. Walnut Street
Johnson City, TN 37604
Telephone: 423-926-9164
Fax: 423-926-9165
Established: 1916
Principal Officer: Andrew Harman,
Owner and President
Sales Contact: Andrew Harman
Purchasing Contact: Andrew Harman
Sales Market: Regional
Purchasing Market: Regional
Employee Number: 47
Products Produced:

312113 Ice, manufactured &
cold storage

Products Purchased:

Ice making machines
Packaging materials

Website: www.harmanice.com
Headquarters: Local

HEXPOL Compounding, LLC

260 Old State Route 34
Jonesborough, TN 37659
Telephone: 423-753-2196
Fax: 423-753-3379
Established: 1973
Principal Officer: Larry Lowe, Managing Dir.
Sales Contact: Sales Dept.
Purchasing Contact: Hope Reynolds
Sales Market: International
Purchasing Market: International
Employee Number: 115
Products Produced:

325212 Rubber compounds

Products Purchased:

Rubber, natural & synthetic
Petroleum products

Website: www.hexpol.com
Headquarters: Burton, Ohio
Global Headquarters: Sweden

Hodges Machine Shop

838 S. Austin Springs Road
Johnson City, TN 37601
Telephone: 423-282-6931
Fax: None
Established: 1976
Principal Officer: Buena Shipley, Owner
Sales Contact: Don Shealy
Purchasing Contact: Don Shealy
Sales Market: Local
Purchasing Market: Regional
Employee Number: 3
Products Produced:

332710 Machine shop & welding

Products Purchased:

Steel, hot-rolled, stainless
Angles
Pipe
Welding rods

Website: None
Headquarters: Local

WASHINGTON, TN

Homotech Industries Group

2507 Plymouth Road
Johnson City, TN 37601
Telephone: 423-926-1470
Fax: 423-926-6438
Established: 1984
Principal Officer: Ben & Pete Paduch, Owners
Sales Contact: Shane McCrackin
Purchasing Contact: Wayne Mast
Sales Market: International
Purchasing Market: National
Employee Number: 30
Products Produced:

332999 Whirlpool tubs
332311 Carport covers
332311 Portable buildings

Products Purchased:

Steel pipe & tubes
Sheet metal
Faucets

Website: www.weatherguardtn.com
www.watertechtn.com
Headquarters: Local

Industrial Electronics Services, Inc./IES

213 Suncrest Street
Gray, TN 37615
Telephone: 423-477-0118
Fax: 423-477-8700
Established: 1989
Principal Officer: Larry Mullins, CEO
Sales Contact: LauraT@iesgray.com
Purchasing Contact: Katrina Robinson
Sales Market: International
Purchasing Market: National
Employee Number: 110
Products Produced:

334418 Printed circuit boards and
electronic assemblies

Products Purchased:

Electronic parts

Website: www.iesgray.com
Headquarters: Local

Innovate Medical, LLC

2210 Buffalo Road
Johnson City, TN 37604
Telephone: 423-461-3558
Fax: 423-461-3554
Established: 2001
Principal Officer: Susan Johnston, CEO
Sales Contact: Steve Johnston
Purchasing Contact: Teresa Doty
Sales Market: National
Purchasing Market: International
Employee Number: 17
Products Produced:

325212 Elastomer products
Tourniquets, latex free

Products Purchased:

Rubber

Website: www.innovatedmed.com
Headquarters: Local

JD Squared, Inc.

2244 Eddie Williams Road
Johnson City, TN 37601
Telephone: 423-979-0309
Fax: 423-979-2426
Established: 1982
Principal Officer: Bob & Kim Hughes, Owners
Sales Contact: Sales@jd2.com
Purchasing Contact: Kim Hughes
Sales Market: International
Purchasing Market: National
Employee Number: 30
Products Produced:

333517 Tube bending machines

Products Purchased:

Steel
Controls
Plastic

Website: www.jd2.com
Headquarters: Local

WASHINGTON, TN

Johnson City Bedding Company

250 West Market Street
Johnson City, TN 37604
Telephone: 423-434-1020
Fax: 423-434-1026
Established: 1934
Principal Officer: Robert K. Parker, President
Sales Contact: Mark Campbell
Purchasing Contact: Keith Patton
Sales Market: Regional
Purchasing Market: National
Employee Number: 40
Products Produced:

337910 Mattresses & box springs

Products Purchased:

Fabric
Inner springs units
Polyurethane foam

Website: www.restonicJC.com
Headquarters: Local

Johnson City Chemical Company, Inc.

402 Steel Street
Johnson City, TN 37601
Telephone: 423-926-2167
Fax: 423-434-0604
Established: 1974
Principal Officer: W. B. Spratlin, President
Sales Contact: Tim Potter
Purchasing Contact: Todd Stone
Sales Market: Local
Purchasing Market: National
Employee Number: 47
Products Produced:

325314 Fertilizers, mixing only

Products Purchased:

Urea
Muriate potash

Website: None
Headquarters: Local

Katz Americas

2205 Eddie Williams Road
Johnson City, TN 37601
Telephone: 423-328-1627
Fax: 423-434-2210
Established: 1991
Principal Officer: Mike Elbers, COO
Sales Contact: Tammy Corska
Purchasing Contact: Mike Elbers
Sales Market: International
Purchasing Market: International
Employee Number: 50
Products Produced:

322299 Die-cut beverage coasters

Products Purchased:

Pulp board
Printing ink, soy based

Website: www.katzamericas.com
Headquarters: Local
Global Headquarters: Germany

Kennametal, Inc.

128 Roweland Drive
Johnson City, TN 37601
Telephone: 423-928-7251
Fax: 423-434-1254
Established: 1966
Principal Officer: Angela Wolford, Plant Mgr.
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: National
Employee Number: 225
Products Produced:

333517 Carbide cutting tools

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Bearings, ball & roller

Website: www.kennametal.com
Headquarters: Latrobe, PA

WASHINGTON, TN

Kilby Truss, Inc.

304 Cedar Creek Road
Gray, TN 37615
Telephone: 423-477-8811
Fax: 423-477-0377
Established: 1971
Principal Officer: Holly Wallen, Owner
Sales Contact: Holly Wallen
Purchasing Contact: Holly Wallen
Sales Market: Local
Purchasing Market: Regional
Employee Number: 7
Products Produced:

321214 Trusses, floor & roof

Products Purchased:

Lumber
Metal plates

Website: www.kilbytruss.com
Headquarters: Local

Koyo Corporation of USA

146 Cutting Edge Court
Telford, TN 37690
Telephone: 423-913-1006
Fax: 423-913-1008
Established: 2008
Principal Officer: Roger Yonts, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Orangeburg, SC
Sales Market: International
Purchasing Market: International
Employee Number: 150
Products Produced:

332991 Bearings tapered roller

Products Purchased:

Steel

Website: www.jtekt-na.com
Headquarters: West Lake OH
Global Headquarters: Osaka, Japan

Lions Volunteer Blind Industries, Inc.

2232 Watauga Road
Johnson City, TN 37601
Telephone: 423-929-7008
Fax: 423-929-7994
Established: 1987
Principal Officer: Trevor Southerland, Ex. Dir
Robert Bradley, Plant Mgr
Sales Contact: Betsy Loveday
Purchasing Contact: Robert Bradley
Sales Market: National
Purchasing Market: National
Employee Number: 34
Products Produced:

315210 Military and promotional
textiles, cut and sewn apparel
337910 Commercial bedding

Products Purchased:

Fabrics, cotton, fleece & broadwoven
Pallets & skids, wood
Boxes folding paperboard

Website: www.volblind.org
Headquarters: Morristown, TN

LPI, Inc.

506 Twin Oaks Dr.
Johnson City, TN 37601
Telephone: 423-349-2900
Fax: 423-349-2775
Established: 2009
Principal Officer: David Hatley, President
Sales Contact: Brian Elmore
Purchasing Contact: Chris Steadman
Sales Market: National
Purchasing Market: International
Employee Number: 160
Products Produced:

326191 Fiberglass reinforced plastic
spa, hot tubs, bath tubs

Products Purchased:

Acrylics

Website: www.lpiinc.com
Headquarters: Local

WASHINGTON, TN

Mayes Brothers Tool Manufacturing Company

713 Clairmont Road, POB 1018
Johnson City, TN 37605
Telephone: 423-926-6171
Fax: 423-926-1723
Established: 1917
Principal Officer: John McKeehan,
Plant Manager
Sales Contact: John McKeehan
Purchasing Contact: Kurt Young
Sales Market: International
Purchasing Market: International
Employee Number: 35
Products Produced:

332812 Powder coating, custom mfg
333511 Injection molding
332216 Levels, wood, plastic & alum.

Products Purchased:

Aluminum, sheet, plate & foil
Steel, cold-rolled, sheet, strip & bars
Plastic packaging
Plastic pellets

Website: www.greatnecktools.com
Headquarters: Mineola, NY

Mini Fibers, Inc.

2923 Boones Creek Road
Johnson City, TN 37615
Telephone: 423-282-4242
Fax: 423-282-1450
Established: 1968
Principal Officer: Kerry Keith, President
Sales Contact: Jeff Hyde
Purchasing Contact: Kim McCollum
Sales Market: International
Purchasing Market: International
Employee Number: 39
Products Produced:

325220 Fibers, non-woven

Products Purchased:

Polyester resins, polyurethane

Website: www.minifibers.com
Headquarters: Local

Mullican Flooring

655 Woodlyn Road
Johnson City, TN 37601
Telephone: 423-283-4695
Fax: 423-915-1213
Established: 1985
Principal Officer: Neil Poland, President
Sales Contact: Brian Greenwell
Purchasing Contact: Tony Honeycutt
Sales Market: International
Purchasing Market: International
Employee Number: 250
Products Produced:

321918 Flooring, solid hardwood &
engineered

Products Purchased:

Lumber

Website: www.mullicanflooring.com
Headquarters: Local

Nakatetsu Machining Technologies

234 Precision Blvd.
Telford, TN 37690
Telephone: 423-913-1600
Fax: 423-913-1601
Established: 2007
Principal Officer: Jeff Carter, General Manager
Sales Contact: Jeff Carter
Purchasing Contact: Jeff Carter
Sales Market: National
Purchasing Market: Local
Employee Number: 81
Products Produced:

332991 Bearings tapered roller

Products Purchased:

General office & maintenance supplies

Website: None
Headquarters: Osaka, Japan

WASHINGTON, TN

O.G. Kelley & Company, Inc.

724 W. Walnut Street, Suite #1
Johnson City, TN 37604
Telephone: 800-458-4591
Fax: 423-926-3874
Established: 1928
Principal Officer: James Bready, Owner
Sales Contact: sales@ogkelley.com
Purchasing Contact: James Bready
Sales Market: International
Purchasing Market: National
Employee Number: 15
Products Produced:

331491 Lead fabrication

Products Purchased:

Mach tools, metal cutting & forming
Steel cold-rolled, sheet, strip & bars
Steel, stainless
Lead

Website: www.ogkelley.com
Headquarters: Local

Omar Awning and Signs

202 Wesley Street
Johnson City, TN 37601
Telephone: 423-282-9180
Fax: 423-282-3970
Established: 1984
Principal Officer: Susan Snowden, President
Sales Contact: Ed Snowden
Purchasing Contact: Jimmy Bennett
Sales Market: Regional
Purchasing Market: Regional
Employee Number: 20
Products Produced:

314910 Canvas awnings, shade sails,
tension structures
339950 Signs; lettering, graphics
314910 Room enclosures

Products Purchased:

Canvas & related products
Aluminum
Steel, cold-rolled, sheet, strip & bars

Website: www.omarawning.com
Headquarters: Local

Perma R Products, Inc.

106 Perma R Road
Johnson City, TN 37604
Telephone: 423-929-8007
Fax: 423-929-7271
Established: 1981
Principal Officer: Alan LeClair, General Mgr.
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employee Number: 40
Products Produced:

321219 Insulation board
326140 Foam insulation sheets

Products Purchased:

Polystyrene beads, expanded
Foil & paper products

Website: www.permarproducts.com
Headquarters: Grenada, MS

QEP Company and Harris Wood, LLC

2225 Eddie Williams Road
Johnson City, TN 37601
Telephone: 423-979-3700
Fax: 423-434-5764
Established: 1979
Principal Officer: Rick Burchfield, Vice-
President Manufacturing
Sales Contact: Corp. Office
Purchasing Contact: Karen Hodge
Sales Market: International
Purchasing Market: International
Employee Number: 170
Products Produced:

321918 Flooring, solid hardwood &
engineered

Products Purchased:

Lumber, hardwood

Website: www.qepcorporate.com
Headquarters: Boca Raton, FL

WASHINGTON, TN

Quint-C Pallet Company

3769 Hwy. 11E
Limestone, TN 37681
Telephone: 423-257-6522
Fax: 423-257-6025
Established: 1981
Principal Officer: Charles Hensley, Owner
Sales Contact: Charles Hensley
Purchasing Contact: Charles Hensley
Sales Market: Regional
Purchasing Market: Regional
Employee Number: 38
Products Produced:

321920 Pallets & skids, wood

Products Purchased:

Lumber
Nails

Website: www.quint-c.com
Headquarters: Local

R.A. Colby, Inc.

2300 S. Roan Street
PO Box 4058
Johnson City, TN 37601
Telephone: 423-282-4473
Fax: 423-928-5212
Established: 2001
Principal Officer: Sheila Colby, Office Manager
Sales Contact: Sheila Colby
Purchasing Contact: Sheila Colby
Sales Market: International
Purchasing Market: International
Employee Number: 15
Products Produced:

339992 Organs

Products Purchased:

Lumber

Website: www.racolby.com
Headquarters: Local

Sabre Industries, Inc.

325 W. Walnut Street
Johnson City, TN 37604
Telephone: 423-928-7364
Fax: 423-929-2464
Established: 1962
Principal Officer: Philip Blevins, Manager
Sales Contact: Philip Blevins
Purchasing Contact: Philip Blevins
Sales Market: National
Purchasing Market: National
Employee Number: 30
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink
Printing plates
Film

Website: www.sabreprinters.com
Headquarters: Local

Snyder Signs, Inc.

2918 Creekmore Drive
Johnson City, TN 37601
Telephone: 423-282-6221
Fax: 423-282-6222
Established: 1962
Principal Officer: Rod Snyder, President
Sales Contact: Randy Holland
Purchasing Contact: John Scott
Sales Market: Regional
Purchasing Market: National
Employee Number: 35
Products Produced:

339950 Signs, commercial

Products Purchased:

Plastic
Aluminum, sheet, plate & foil
Steel, cold-rolled, sheet, strip & bars
Vinyl letters

Website: www.snydersigns.com
Headquarters: Local

WASHINGTON, TN

SPC Manufacturing Company

130 W. Market Street
Johnson City, TN 37604
Telephone: 423-232-7586
Fax: None
Established: 1980
Principal Officer: Kim Schneider, Owner
Sales Contact: Kim Schneider
Purchasing Contact: Kim Schneider
Sales Market: National
Purchasing Market: National
Employee Number: 10
Products Produced:

316998 Cases & pouches
315210 Sewing, contract

Products Purchased:

Fabric, broad woven
Nylon
Leather

Website: www.spcmanufacturing.com
Headquarters: Local

Standard Printing

229 W. Market Street
Johnson City, TN 37604
Telephone: 423-928-2125
Fax: 423-928-0838
Established: 1948
Principal Officer: Joe K. Reid, President
Sales Contact: Joe Reid
Purchasing Contact: Kathy Simounet
Sales Market: Regional
Purchasing Market: Regional
Employee Number: 10
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing Ink

Website: www.standardprintingtn.com
Headquarters: Local

Summers-Taylor Materials Company

618 Clairmont Drive
Johnson City, TN 37601
Telephone: 423-926-3951
Fax: 423-547-2239
Established: 1976
Principal Officer: John Loven, Vice-President
Sales Contact: John Loven
Purchasing Contact: John Loven 543-3181
Sales Market: Local
Purchasing Market: Local
Employee Number: 25
Products Produced:

327320 Concrete ready-mix

Products Purchased:

Sand, gravel & stone
Cement, hydraulic

Website: www.summerstaylor.com
Headquarters: Elizabethton, TN

Superior Metal Products, Inc.

2463 Highway 107
Chuckey, TN 37641
Telephone: 423-257-2154
Fax: 423-257-3617
Established: 1967
Principal Officer: Danny Mathes, President
Sales Contact: Jeff Bowman/Danny Mathes
Purchasing Contact: Kevin Thompson
Sales Market: National
Purchasing Market: National
Employee Number: 90
Products Produced:

332710 Machine shop, metal
stampings, welding
333514 Tool & dies
333517 Machine tool mfg

Products Purchased:

Machine tools
Welding apparatus
Stainless, carbon and aluminum

Website: www.superiormetal.com
Headquarters: Local

WASHINGTON, TN

TPI Corporation

114 Roscoe Fitz Road
Gray, TN 37615
Telephone: 423-477-4131
Fax: 423-477-5833
Established: 1949
Principal Officer: Robert E. Henry, Jr., Pres.
Sales Contact: Dan Berry
Purchasing Contact: Jerry Donaldson
Sales Market: National
Purchasing Market: National
Employee Number: 434
Products Produced:

333414 Heaters & controls
333413 Fans
335122 Lighting, industrial &
commercial

Products Purchased:

Steel
Aluminum
Controls, electrical

Website: www.tpicorp.com
Headquarters: Local

Transit Mix Concrete Company

110 City Garage Road
Johnson City, TN 37601
Telephone: 423-928-2128
Fax: 423-926-7867
Established: 1946
Principal Officer: Ernest E. Walker,
Chairman & CEO
Mary Story, Plant Manager
Sales Contact: Eric Burchfield
Purchasing Contact: Mark Story
Sales Market: Local
Purchasing Market: National
Employee Number: 25
Products Produced:

327320 Concrete ready-mix &
concrete products

Products Purchased:

Sand, gravel & stone
Cement, hydraulic

Website: www.tmix.com
Headquarters: Local

Triangle Machine and Tool

110 Center Street,
PO Box 8336
Gray, TN 37615
Telephone: 423-477-3351
Fax: 423-477-3351
Established: 1981
Principal Officer: Jerry Keys, President
Sales Contact: Jerry Keys
Purchasing Contact: Jerry Keys
Sales Market: Regional
Purchasing Market: International
Employee Number: 4
Products Produced:

333514 Tool & die, jigs, & fixtures

Products Purchased:

Steel
Aluminum
Plastic

Website: None
Headquarters: Local

Tri-City Beverage Corporation

714 Rolling Hills Drive
Johnson City, TN 37604
Telephone: 423-928-2541
Fax: 423-434-9142
Established: 1949
Principal Officer: Charles Gordon, Jr., President
Sales Contact: Charles Gordon, Jr.
Purchasing Contact: Charles Gordon, Jr.
Sales Market: Regional
Purchasing Market: International
Employee Number: 25
Products Produced:

312111 Soft drinks

Products Purchased:

Glass containers
Filters & closures
Flavoring extracts
Vitamins
Cardboard
Syrups & sugar

Website: www.drenuf.com
Headquarters: Local

WASHINGTON, TN

Unaka Forest Products, Inc.

217 Dry Creek Road
Jonesborough, TN 37659
Telephone: 423-753-9576
Fax: 423-753-7907
Established: 1974
Principal Officer: Jerry Hensley, President
Rachael Honeycutt, Off Mgr
Sales Contact: Jerry Hensley
Purchasing Contact: Jerry Hensley
Sales Market: National
Purchasing Market: International
Employee Number: 55
Products Produced:

321920 Pallets & skids, wood

Products Purchased:

Lumber
Nails

Website: www.unakaforestproductsinc.com
Headquarters: Local

Universal Tool & Engineering, Inc.

2304 Silverdale Dr.
Johnson City, TN 37601
Telephone: 423-282-0304
Fax: 423-282-8236
Established: 1980
Principal Officer: James Robert Abraham,
President
Sales Contact: James Abraham
Purchasing Contact: Wes Greer
Sales Market: International
Purchasing Market: National
Employee Number: 25
Products Produced:

333517 Custom machines, tube
benders & CNC

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Plastics
Rubber products
Electronic components
Hydraulics
Fasteners

Website: www.universaltool.com
Headquarters: Local

Valley Equipment Company, Inc.

3903 W. Market Street
Johnson City, TN 37601
Telephone: 423-753-3541
Fax: 423-753-3589
Established: 1952
Principal Officer: Leanna Johnson, Gen Mgr
Sales Contact: Dexter Newman
Purchasing Contact: Monty White
Sales Market: International
Purchasing Market: National
Employee Number: 20
Products Produced:

333999 Industrial & commercial
machinery & equipment
335312 Motors & generators
333911 Pumps & pumping eqpt

Products Purchased:

Industrial machinery, new & used
Bearings, ball & roller
Electrical components

Website: www.valleyequipment.com
Headquarters: Local

Volunteer Flag and Safety

312 E. Main Street
Johnson City, TN 37601
Telephone: 423-928-1509
Fax: 423-434-2851
Established: 1984
Principal Officer: Anthony Fine, CEO
Sales Contact: Anthony Fine
Purchasing Contact: Anthony Fine
Sales Market: International
Purchasing Market: National
Employee Number: 9
Products Produced:

314999 Flags, banners, transportation
signs, safety flags
315210 Sewing, contract

Products Purchased:

Nylon
Vinyl
Dowels

Website: www.volunteerflagandsafety.com
Headquarters: Local