

## WASHINGTON, VA

### Abingdon Steel, Inc.

25479 Hillman Highway  
Abingdon, VA 24210  
Telephone: 276-628-9269  
Fax: 276-628-1692  
Established: 1994  
Principal Officer: Jeffrey & Gloria Stroup,  
Owners  
Sales Contact: Jeffrey Stroup  
Purchasing Contact: James Stroup  
Sales Market: National  
Purchasing Market: National  
Employee Number: 12  
Products Produced:

332312 Steel fabrication, structural

#### Products Purchased:

Steel, cold-rolled, sheet, strip & bars  
Welding apparatus

Website: None  
Headquarters: Local

### AGC Flat Glass NA

18370 Oak Park Drive  
Abingdon, VA 24210  
Telephone: 276-619-6000  
Fax: 276-619-6039  
Established: 2004  
Principal Officer: David Broerman, Plant Mgr.  
Sales Contact: Corp. Office  
Purchasing Contact: Kingsport, TN  
423-229-7200  
Sales Market: International  
Purchasing Market: International  
Employee Number: 60  
Products Produced:

327215 Glass, flat for windows/doors  
coating

#### Products Purchased:

Glass, flat

Website: [www.us.agc.com](http://www.us.agc.com)  
Headquarters: Alpharetta, GA  
Global Headquarters: Tokyo, Japan

### Andis Pallet Company

25058 Regal Drive  
Abingdon, VA 24211  
Telephone: 276-628-7507  
Fax: 276-628-8368  
Established: 1974  
Principal Officer: Fred A. Andis, President  
Sales Contact: Pricilla Andis  
Purchasing Contact: Fred Andis  
Sales Market: Regional  
Purchasing Market: Regional  
Employee Number: 14  
Products Produced:

321920 Pallets & skids, wood

#### Products Purchased:

Lumber, hardwood  
Nails

Website: None  
Headquarters: Local

### Appalachian Cast Products, Inc.

26372 Hillman Hwy  
Abingdon, VA 24210  
Telephone: 276-619-5080  
Fax: 276-619-5094  
Established: 1999  
Principal Officer: Michael Ferracci, Plant Mgr.  
Sales Contact: Michael Ferracci  
Purchasing Contact: Michael Ferracci  
Sales Market: Regional  
Purchasing Market: Regional  
Employee Number: 130  
Products Produced:

331523 Castings, precision

#### Products Purchased:

Aluminum

Website: [www.appalachiancast.com](http://www.appalachiancast.com)  
Headquarters: Local

## WASHINGTON, VA

### **Appalachian Plastics, Inc.**

34001 Glove Drive  
Glade Spring, VA 24340  
Telephone: 276-429-2581  
Fax: 276-429-2631  
Established: 1968  
Principal Officer: Allen DeBusk, General Mgr.  
Pattie DeBusk, HR Manager  
Sales Contact: Allen DeBusk  
Purchasing Contact: Pattie DeBusk  
Sales Market: International  
Purchasing Market: National  
Employee Number: 49  
Products Produced:

326199 Fiberglass, vent, duck, tank &  
fiber poles

#### Products Purchased:

Plastic material & resins  
Fiberglass materials

Website: None  
Headquarters: Local

### **AZZ Galvanizing**

14781 Industrial Drive  
Bristol, VA 24202  
Telephone: 276-466-5558  
Fax: 276-466-0558  
Established: 2001  
Principal Officer: Tracy Wright, Manager  
Sales Contact: Todd Garrett  
Purchasing Contact: Corp. 817-810-0095  
Sales Market: International  
Purchasing Market: International  
Employee Number: 20  
Products Produced:

332812 Steel, galvanized

#### Products Purchased:

Zinc

Website: [www.azz.com](http://www.azz.com)  
Headquarters: Fort Worth, TX

### **Big R Bridge**

25581 Hillman Hwy  
Abingdon, VA 24210  
Telephone: 276-525-4400  
Fax: None  
Established: 2012  
Principal Officer: Anson Sancher,  
Production Supervisor  
Sales Contact: David Minor  
Purchasing Contact: Michael Tolvert  
Sales Market: Regional  
Purchasing Market: National  
Employee Number: 22  
Products Produced:

332312 Fabricated structural  
metal mfg.

#### Products Purchased:

Steel  
Concrete  
Timber

Website: [www.bigrbridge.com](http://www.bigrbridge.com)  
Headquarters: Greeley, CO

### **Bristol Compressors Intl, Inc.**

15185 Industrial Park Road  
Bristol, VA 24202  
Telephone: 276-466-4121  
Fax: 276-645-2423  
Established: 1975  
Principal Officer: Ed Gniewek, CEO  
Sales Contact: See Web Listing  
Purchasing Contact: Lewis Ankeny  
Sales Market: International  
Purchasing Market: International  
Employee Number: 700  
Products Produced:

333415 Compressors for A/C, heat  
pump & refrigerator systems

#### Products Purchased:

Environmental controls  
Relays  
Valves, regulating & controlling

Website: [www.bristolcompressors.com](http://www.bristolcompressors.com)  
Headquarters: Local

## WASHINGTON, VA

### Central Machine Shop

14773 Wallace Pike  
Abingdon, VA 24210  
Telephone: 276-669-2816  
Fax: 276-669-2143  
Established: 1975  
Principal Officer: Jerry Hyatt, President  
Sales Contact: Jerry Hyatt  
Purchasing Contact: Jerry Hyatt  
Sales Market: International  
Purchasing Market: Regional  
Employee Number: 14  
Products Produced:

332710 Machine shop, precision  
fabricating

#### Products Purchased:

Steel, hot-rolled, stainless  
Aluminum  
Copper  
Plastic

Website: [www.centralmachineshop.com](http://www.centralmachineshop.com)  
Headquarters: Local

### CNC Tool Corporation

26567 Newbanks Road  
Abingdon, VA 24210  
Telephone: 276-628-4371  
Fax: 276-628-4625  
Established: 1997  
Principal Officer: Greg Hale, Owner/Manager  
Sales Contact: Greg Hale & Shauna Rhea  
Purchasing Contact: Shauna Rhea  
Sales Market: Regional  
Purchasing Market: National  
Employee Number: 2  
Products Produced:

332710 Machine shop

#### Products Purchased:

Steel  
Aluminum

Website: None  
Headquarters: Local

### Columbus McKinnon Corporation

22364 Jeb Stuart Hwy  
Damascus, VA 24236  
Telephone: 276-475-1242  
Fax: 276-475-3235  
Established: 1969  
Principal Officer: Laura Frank, H. R. Manager  
Sales Contact: [sales@cmworks.com](mailto:sales@cmworks.com)  
Purchasing Contact: Laura Lester  
Sales Market: International  
Purchasing Market: National  
Employee Number: 250  
Products Produced:

333923 Hoists, hand & electric

#### Products Purchased:

Cables, electric control  
Pumps & motors fluid power  
Aluminum  
Steel, cold-rolled, sheet, strip & bars  
Forgings, iron & steel

Website: [www.cmworks.com](http://www.cmworks.com)  
Headquarters: Amherst, NY

### Daher-TLI Manufacturing

17403 Lee Highway  
Abingdon, VA 24210  
Telephone: 276-644-4866  
Fax: 276-644-4867  
Established: 2014  
Principal Officer: Shahrn Totonchian,  
Plant Manager  
Sales Contact: Mike Arnold  
Purchasing Contact: Karen Mullin  
Sales Market: International  
Purchasing Market: International  
Employee Number: 33  
Products Produced:

332420 Metal tank manufacturing

#### Products Purchased:

Carbon steel  
Stainless steel  
Aluminum

Website: [www.tliusa.com](http://www.tliusa.com)  
Headquarters: Fulton, MD  
Global Headquarters: Paris, France

## WASHINGTON, VA

### Die Cast Connections, Inc.

14660 Industrial Park Road  
Bristol, VA 24202  
Telephone: 276-669-5991  
Fax: None  
Established: 1972  
Principal Officer: Doug Gillespie, Plant Mgr.  
Sales Contact: Doug Gillespie  
Purchasing Contact: Liz Goslin  
Sales Market: National  
Purchasing Market: National  
Employee Number: 30  
Products Produced:

331523 Castings, die, aluminum &  
zinc

#### Products Purchased:

Aluminum, sheet, plate & foil

Website: None

Headquarters: Chicopee, MA

### General Engineering Company

26485 Hillman Hwy.  
Abingdon, VA 24210  
Telephone: 276-628-6068  
Fax: 276-628-4311  
Established: 1948  
Principal Officer: John Owens, President  
Sales Contact: John Hickman  
Purchasing Contact: Tony Eldridge  
Sales Market: National  
Purchasing Market: National  
Employee Number: 150  
Products Produced:

333995 Hydraulic cylinders

#### Products Purchased:

Steel tubing & forgings  
Steel bars

Website: [www.generalengr.com](http://www.generalengr.com)

Headquarters: Local

### Glade Machine

13092 Monroe Road  
Glade Spring, VA 24340  
Telephone: 276-429-2360  
Fax: 276-429-2370  
Established: 1987  
Principal Officer: Ralph Sullivan,  
Owner and President  
Sales Contact: Ralph Sullivan  
Purchasing Contact: Angela Dean  
Sales Market: Regional  
Purchasing Market: Regional  
Employee Number: 15  
Products Produced:

332710 Machine shop

#### Products Purchased:

Steel, hot-rolled, stainless  
Steel, cold-rolled, sheet, strip & bars  
Aluminum

Website: None

Headquarters: Local

### Hapco and American Flag Pole, a div of DKM Corp.

26252 Hillman Hwy.  
Abingdon, VA 24210  
Telephone: 276-628-7171  
Fax: 276-623-2594  
Established: 1962  
Principal Officer: Fred Vermeer, Pres./CEO  
Greg Mercier, V-P of Sales  
Sales Contact: Brad Adkins, American Pole;  
Eddie Roberts, Hapco  
Purchasing Contact: Tom Change  
Sales Market: International  
Purchasing Market: National  
Employee Number: 270  
Products Produced:

332323 Steel, aluminum & decorative  
light poles & accessories

#### Products Purchased:

Steel  
Aluminum

Website: [www.hapco.com](http://www.hapco.com)

Headquarters: Poughkeepsie, NY

## WASHINGTON, VA

### Hirschfeld Industrial Bridge

15083 Industrial Park Road  
Bristol, VA 24201  
Telephone: 276-669-6649  
Fax: 276-669-7353  
Established: 1987  
Principal Officer: Donny Kell, Plant Manager  
Sales Contact: Corp. Office  
Purchasing Contact: Abbie Everett  
Sales Market: National  
Purchasing Market: National  
Employee Number: 70  
Products Produced:

332312 Bridge components

Products Purchased:

Steel

Website: [www.hirschfeld.com](http://www.hirschfeld.com)  
Headquarters: San Angelo, TX

### Home Pride

15100 Industrial Park Road  
Bristol, VA 24202  
Telephone: 276-466-0502  
Fax: 276-466-0501  
Established: 1997  
Principal Officer: Claude Hammonds,  
Plant Manager  
Sales Contact: Claude Hammonds  
Purchasing Contact: Claude Hammonds  
Sales Market: National  
Purchasing Market: National  
Employee Number: 30  
Products Produced:

321199 Steps, wood  
326199 Steps, fiber glass  
332312 Anchoring products

Products Purchased:

Plastic material & resins  
Wood products

Website: [www.hpanchors.com](http://www.hpanchors.com)  
Headquarters: Local

### Hubs & Wheels of Emory

28435 Blaine Street, PO Box 27  
Meadowview, VA 24361  
Telephone: 276-944-4900  
Fax: 276-944-4927  
Established: 1982  
Principal Officer: Don Coulthard, Owner  
Sales Contact: Billy Reed  
Purchasing Contact: Don Coulthard  
Sales Market: National  
Purchasing Market: National  
Employee Number: 16  
Products Produced:

336390 Hubs, wheels & presses

Products Purchased:

Steel

Website: [www.hubsandwheelsofemory.com](http://www.hubsandwheelsofemory.com)  
Headquarters: Local

### Lakeside Ready Mix, Inc.

21490 Gravel Lake Road  
Abingdon, VA 24211  
Telephone: 276-628-4948  
Fax: 276-628-2245  
Established: 1979  
Principal Officer: Debbie Van Dyke, President  
Rusty Van Dyke, Plant Mgr.  
Sales Contact: Rusty Van Dyke  
Purchasing Contact: Debbie Van Dyke  
Sales Market: Local  
Purchasing Market: Local  
Employee Number: 16  
Products Produced:

327320 Concrete ready-mix  
Concrete, decorative  
327331 Concrete blocks

Products Purchased:

Sand, gravel & stone  
Cement

Website: [www.lakesidereadymix.com](http://www.lakesidereadymix.com)  
Headquarters: Local

## WASHINGTON, VA

### **Metal Castings Company-**

#### **Div. Electro-Mechanical Corp.**

15331 Industrial Park Road  
Bristol, VA 24202  
Telephone: 276-669-3711  
Fax: 276-669-0093  
Established: 1958  
Principal Officer: Todd Dewar, VP-EMC  
Services Divisions  
Sales Contact: Sales Dept. 276-466-8200  
Purchasing Contact: 276-466-8200  
Sales Market: International  
Purchasing Market: National  
Employee Number: 50  
Products Produced:

331524 Cast aluminum products

#### Products Purchased:

Aluminum  
Grinding belts  
Sand, industrial  
Boxes, corrugated & solid fiber

Website: [www.metalcastingsco.com](http://www.metalcastingsco.com)

Headquarters: Local

### **Mountain Top Fabrication**

26669 Newbanks Road  
Abingdon, VA 24210  
Telephone: 276-525-1100  
Fax: 276-525-1102  
Established: 2005  
Principal Officer: John Hucks, Owner  
Sales Contact: Lydia Hucks  
Purchasing Contact: John or Lydia Hucks  
Sales Market: National  
Purchasing Market: Regional  
Employee Number: 11  
Products Produced:

332439 Dog boxes, stainless steel  
332710 Machine shop, custom cuts,  
welding & fabrication

#### Products Purchased:

Aluminum  
Stainless Steel  
Steel

Website: [www.mtck.com](http://www.mtck.com)

Headquarters: Local

### **Paramont Manufacturing, LLC**

18259 Westinghouse Road  
Abingdon, VA 24210  
Telephone: 276-623-4300  
Fax: 276-676-3236  
Established: 1999  
Principal Officer: James Brown,  
President & CEO  
Sales Contact: Steve Ettore  
Purchasing Contact: Purchasing Dept.  
Sales Market: International  
Purchasing Market: International  
Employee Number: 175  
Products Produced:

336199 Truck parts, molded

#### Products Purchased:

Resins, DCPD  
Aluminum  
Nickel

Website: [www.paramountmfg.com](http://www.paramountmfg.com)

Headquarters: Local

### **SPIG Industry, LLC**

14675 Industrial Park Road  
Bristol, VA 24202  
Telephone: 276-644-9510  
Fax: 276-644-9490  
Established: 2010  
Principal Officer: Tara Lowe, Manager  
Sales Contact: 276-644-9510  
Purchasing Contact: Tara Lowe  
Sales Market: National  
Purchasing Market: Regional  
Employee Number: 6  
Products Produced:

332322 Guard rails

#### Products Purchased:

Raw metal

Website: [www.spigindustry.com](http://www.spigindustry.com)

Headquarters: Local

## WASHINGTON, VA

### **Sterling Hardware, LLC**

14430 Enterprise Road  
Abingdon, VA 24210  
Telephone: 276-628-7153  
Fax: 276-628-9190  
Established: 1965  
Principal Officer: William Widener, Plant Mgr.  
Sales Contact: Joel Verplank  
Purchasing Contact: Lee Price  
Sales Market: International  
Purchasing Market: International  
Employee Number: 10  
Products Produced:

332510 Casket hardware

#### Products Purchased:

Steel  
Zinc  
Nickel  
Copper

Website: [www.sterlinghardwarellc.com](http://www.sterlinghardwarellc.com)  
Headquarters: Local

### **Strongwell-Highlands**

26770 Newbanks Road  
Abingdon, VA 24210  
Telephone: 276-623-0935  
Fax: none  
Established: 1997  
Principal Officer: Mark Haynes, Plant Manager  
Sales Contact: Corp. Office  
Purchasing Contact: Corp. Office  
Sales Market: International  
Purchasing Market: National  
Employee Number: 90  
Products Produced:

326199 Fiberglass, reinforced  
structural shapes

#### Products Purchased:

Glass rovings & mat  
Resins, polyester & vinyl ester

Website: [www.strongwell.com](http://www.strongwell.com)  
Headquarters: Bristol, VA

### **Universal Fibers, Inc.**

14401 Industrial Park Road  
Bristol, VA 24203  
Telephone: 276-669-1161  
Fax: 276-669-3304  
Established: 1970  
Principal Officer: Marc Ammen, CEO  
Sales Contact: Meg Collins  
Purchasing Contact: Lucy Scott  
Sales Market: International  
Purchasing Market: International  
Employee Number: 530  
Products Produced:

325220 Artificial and synthetic  
fibers and filaments mfg

#### Products Purchased:

Plastic pellets  
(Nylon 6, Nylon 6,6, PET and PTT)

Website: [www.universalfibers.com](http://www.universalfibers.com)  
Headquarters: Local

### **Utility Trailer, Glade Spring, VA Plant**

13160 Monroe Road, PO Box 1063  
Glade Spring, VA 24340  
Telephone: 276-429-4540  
Fax: 276-429-4503  
Established: 2002  
Principal Officer: Samuel Cassell, Plant Mgr  
Sales Contact: Corp. Office  
Purchasing Contact: Richard Carver  
Sales Market: International  
Purchasing Market: National  
Employee Number: 500  
Products Produced:

336212 Trailers, dry van

#### Products Purchased:

Galvanized Steel  
Polyurethane foam  
Aluminum  
Wheels  
Stainless Steel

Website: [www.utilitytrailer.com](http://www.utilitytrailer.com)  
Headquarters: City of Industry, CA

## WASHINGTON, VA

### Virginia Insulated Products

Highway 91  
Saltville, VA 24370  
Telephone: 276-496-5136  
Fax: 276-496-5716  
Established: 1974  
Principal Officer: Paul Kirschner, Vice-Pres.  
Sales Contact: Paul Kirschner  
Purchasing Contact: Barbara Woodward  
Sales Market: International  
Purchasing Market: National  
Employee Number: 10  
Products Produced:

331420 Wire insulated, magnetic  
copper

Products Purchased:

Copper wire  
Kapton & epoxy

Website: [www.vipwire.com](http://www.vipwire.com)  
Headquarters: Local

### Virginia Laser Corporation

18284 Oak Park Drive  
Abingdon, VA 24210  
Telephone: 276-676-0056  
Fax: 276-676-0057  
Established: 2003  
Principal Officer: Tom Deskins, Owner  
David Simons,  
Production Manager  
Sales Contact: Megan Simons  
Purchasing Contact: David Simons  
Sales Market: Regional  
Purchasing Market: Regional  
Employee Number: 8  
Products Produced:

332710 Machine shop, precision laser  
cutting & sheet metal  
fabrication

Products Purchased:

Laser & press brake machines

Website: [www.virginialaser.net](http://www.virginialaser.net)  
Headquarters: Local

### Virginia Metals, Inc.

26336 Hillman Hwy.  
Abingdon, VA 24210  
Telephone: 276-628-8151  
Fax: 276-628-8797  
Established: 1978  
Principal Officer: Joe D. Andis, President  
Sales Contact: Brad Andis  
Purchasing Contact: Brad Andis  
Sales Market: Regional  
Purchasing Market: Local  
Employee Number: 13  
Products Produced:

332710 Machine shop, general

Products Purchased:

Steel, cold-rolled, sheet, strip & bars  
Aluminum, sheet, plate & foil  
Stainless Steel

Website: None  
Headquarters: Local

### WireTough Cylinders, LLC

14570 Industrial Park Road, Suite C  
Bristol, VA 24202  
Telephone: 276-644-9120  
Fax: None  
Established: 2010  
Principal Officer: Dr. Amit Prakash, President  
Sales Contact: Thomas G. David  
Purchasing Contact: Al Etheridge  
Sales Market: National  
Purchasing Market: National  
Employee Number: 5  
Products Produced:

332420 Pressure vessels for  
compressed natural gas,  
hydrogen, breathing air,  
nitrogen, argon

Products Purchased:

Liners & cylinders, steel  
Steel wire

Website: [www.wiretough.com](http://www.wiretough.com)  
Headquarters: Local



**WASHINGTON, VA**

**Wolf Hill Fabricators**

26161 Old Trail Road - Suite 2  
Abingdon, VA 24210  
Telephone: 276-466-2743  
Fax: 276-623-8273  
Established: 2016  
Principal Officer: Eric Miller, President  
Richard Mullins, COO;  
Steve Thorogood, V-P Oper.  
Sales Contact: Steve Fletcher  
Purchasing Contact: Steve Smith  
Sales Market: Domestic  
Purchasing Market: Domestic  
Employee Number: 49  
Products Produced:

333131 Mining & tunneling  
structures, fabrication

Products Purchased:

Steel

Website: [www.wolfhillsfab.com](http://www.wolfhillsfab.com)

Headquarters: Local

**Zenith Fuel Systems, LLC**

14570 Industrial Park Road  
Bristol, VA 24202  
Telephone: 276-669-5555  
Fax: 276-645-8659  
Established: 1984  
Principal Officer: Darcio Giovanetti, President  
Sales Contact: Mattie Bellamy 276-645-8619  
Purchasing Contact: Sandra Marshall  
Sales Market: International  
Purchasing Market: National  
Employee Number: 25  
Products Produced:

336310 Industrial carburetors & fuel  
systems

Products Purchased:

Steel, Coil  
Brass  
Stainless Steel

Website: [www.zenithfuelsystems.com](http://www.zenithfuelsystems.com)

Headquarters: Kirkland, WA